

April 12, 2021 - Vancouver City Council Meeting Minutes

WORKSHOPS

Workshops were conducted remotely over video conference utilizing a GoToMeeting platform. Members of the public were invited to view the meeting via the live broadcast on www.cvtv.org and CTV cable channels 23 or HD 323, or on the City's Facebook page, www.facebook.com/VancouverUS, or listen via the GoToMeeting conference call.

4:00-6:00 p.m. Strategic Plan Update

Aaron Lande, Program and Policy Manager, 360-487-8612

Summary

Staff provided Council with an update on the strategic planning process and received Council feedback on specific elements of the plan.

COUNCIL CONSENT AGENDA MEETING

This meeting was conducted remotely over video conference utilizing a GoToMeeting platform. Members of the public were invited to view the meeting via the live broadcast on www.cvtv.org and CTV cable channels 23 or HD 323, or on the City's Facebook page, www.facebook.com/VancouverUS. Public access and testimony on Consent Agenda items and under the Community Forum were also facilitated via the GoToMeeting conference call.

Call to Order and Roll Call

The Consent Agenda meeting of the Vancouver City Council was called to order at 6:30 p.m. by Mayor McEnerny-Ogle. This meeting was conducted remotely over

video conference.

Present: Councilmembers Fox, Paulsen, Lebowsky, Glover, Stober, Hansen, Mayor McEnerny-Ogle

Absent: None

Also present on the call were the following: Eric Holmes, City Manager; Jonathan Young, City Attorney; Amanda Delapena, Assistant to the City Council; Tim Buck, Operations Manager; Frank Dick, Wastewater Engineering Supervisor; Chad Eiken, Community and Economic Development Director; Sheryl Hale, Senior Engineering Supervisor; Aaron Lande, Program and Policy Manager; Charles Ray, Urban Forester; Cara Rene, Communications Director; Anna Vogel, Procurement Manager; and members of the public.

Proclamations

- National Poetry Month 2021

Mayor McEnerny-Ogle read and presented a proclamation to LaRae Zawodny, Interim Chair of the Clark County Arts Commission, and Armin Tolentino, Clark County Poet Laureate, proclaiming April 2021 as National Poetry Month.

- Arbor Day 2021

Mayor McEnerny-Ogle read and presented a proclamation to Ben Joner, Urban Forestry Commissioner, and Charles Ray, Urban Forester, proclaiming April 14, 2021, as Arbor Day and April 2021 as Arbor Month.

- Red Cross "Sound the Alarm" Campaign

Mayor McEnerny-Ogle read and presented a proclamation to Michael Drake, Executive Director of the Red Cross SW Washington Chapter and Paul Ledesma, Vice President of the Board of Directors for the Red Cross SW Washington Chapter, proclaiming April 8 to May 8, 2021, as the Sound the Alarm Home Fire Safety Campaign.

Community Communication (Items 1-5)

Mayor McEnerny-Ogle opened Community Communication and, receiving no testimony, closed Community Communication.

Consent Agenda (Items 1-5)

Council requested Item 4 be pulled for separate consideration.

Councilmember Fox stated she is employed by the City of Camas and would be recusing herself from voting on Item 4, approval of an interlocal cooperative agreement with the City of Camas.

Motion by Councilmember Stober, seconded by Councilmember Lebowsky, and carried unanimously to approve Items 1-3 and 5 of the Consent Agenda.

Motion by Councilmember Stober, seconded by Councilmember Glover, and carried unanimously to approve Item 4 of the Consent Agenda. Councilmember Fox recused.

1. Construction Acceptance – Air Gap Tank System Improvements at Westside Wastewater Treatment Plant

Staff Report 058-21

Summary

McClure and Sons of Mill Creek, Washington, has completed construction of the Air Gap Tank System Improvements project. The project included modifications to an existing water tank and construction of a pump house which safely provides reliable and cost-effective non-potable water supply for industrial use at Westside Wastewater Treatment Plant.

The work was completed satisfactorily in accordance with the project plans and specifications. Contract costs are summarized below:

TOTAL CONTRACT COSTS	
<i>Labor, Equipment and Material</i>	<i>\$1,036,199.22</i>
<i>Sales Tax</i>	<i>\$87,040.73</i>
<i>Total</i>	<i>\$1,123,239.95</i>
<i>Retainage</i>	<i>Bond</i>

The original contract amount, including sales tax, was \$1,037,840.03. The final project cost of \$1,123,239.95 was approximately 8.2% more than the original contracted amount. The increase can mostly be attributed to unforeseen conflicts with existing utilities during construction which required additional work and materials. Also, the contractor painted the existing water supply tank at the City's request.

The contract amount fell within the \$500,000 to \$1,500,000 range requiring a minimum 3% apprenticeship utilization. The contractor utilized 411 apprenticeship hours, which equated to 13% to meet and exceed the requirement.

Request: Accept the facilities as constructed by McClure and Sons of

Mill Creek, Washington, and authorize release of the retainage bond subject to receipt of all documentation required by law.

Frank Dick, Wastewater Engineering Supervisor, 360-487-7179

Motion approved the request.

2. Bid Award - G-1 Trunk Sewer Lining - CIPP

Staff Report 059-21

Summary

This project will rehabilitate approximately 262 linear feet of existing 8-inch, 2,562 linear feet of existing 10-inch and 273 linear feet of existing 12-inch collector sewers as well as 390 linear feet of existing 18-inch, 1,481 linear feet of existing 21-inch and 886 linear feet of existing 24-inch trunk sewer mains using the trenchless process of Cured-In-Place-Pipe (CIPP).

On March 23, 2021, the City received 4 bids for the subject project. The bids ranged between \$558,000 and \$833,000. The bids are as follows:

SUMMARY OF BIDS	
BIDDER	AMOUNT
<i>Insituform Technologies LLC, Chesterfield, MO</i>	<i>\$557,920.71</i>
<i>Iron Horse, LLC, Farview, OR</i>	<i>\$757,320.34</i>
<i>Michels Corporation, Salem, OR</i>	<i>\$829,797.66</i>
<i>Rotschy, Inc., Vancouver, WA</i>	<i>\$832,884.90</i>
<i>Engineers' Estimate</i>	<i>\$1,000,000.00</i>

An Apprenticeship Program Waiver Request was approved for this project. From experience with past similar CIPP projects the City has confirmed that for rehabilitation projects that utilize CIPP trenchless technology, the labor hours required to complete the project are very low compared to the high cost of the materials needed.

Following the City's current apprenticeship policy, this project meets both of the criteria for waiver of an apprenticeship requirement: the project is a high materials cost but low labor hours project, and the contractor will only be allowed 30 working days to complete the work. In addition, this trenchless lining technology is very specialized and relies on a small pool of skilled niche workers. As a result it does not lend itself to a broader network of apprenticeship laborers.

Request: Award a contract for the G-1 Trunk Sewer Lining - CIPP

project to the lowest responsive and responsible bidder, Insituform Technologies of Chesterfield, MO, at their bid price of \$557,920.71, which includes Washington State sales tax.

Sheryl Hale, Senior Engineering Supervisor, 360-487-7151

Motion approved the request.

3. Approval of Cost Increase to Janitorial Services Contract

Staff Report 060-21

Summary

On January 7, 2019, Council approved a five (5) year contract with Del Sol Inc for janitorial services with a total not-to-exceed amount of \$7,500,000. The yearly cost of janitorial services was \$1,500,000.00 per year with approved yearly price increases, per the contract documents, until January 31, 2024.

Starting in March 2020 the COVID-19 pandemic caused further services to be needed at City buildings to prevent spreading the COVID-19 virus. Building interiors and police/fire vehicles are being fogged with Vital-Oxide with an electrostatic sprayer, a disinfectant product, and extra Del Sol employees (2 Day Porters) complete daily touch point disinfecting inside workspaces at most City buildings during the day.

Cost for the extra COVID-19 services are causing the City to exceed the \$1,500,000.00 per year amount in the contract. It is anticipated that these extra services will increase the annual contract spending by \$2,332,539, and Council approval is required to amend the authorized contract costs.

Request: Approve an increase of \$2,332,539.00 to the authorized amount of the janitorial services contract with Del Sol, Inc., and authorize the City Manager, or his designee, to increase the contract to \$9,832,539.00

*Michael Shrum, Facilities Contract Services Supervisor,
360-487-8260*

Motion approved the request.

4. Interlocal Cooperative Agreement with the City of Camas for the Job Order Contracts

Staff Report 061-21

Summary

On November 4, 2019, the City of Vancouver awarded two JOC contracts to Halbert Construction and SDB Contracting Services for a not-to-exceed value of \$3,000,000 per year. Each contract is for two years with the option to extend for one additional year. To date the City has executed approximately \$600,000 in JOC projects under each contract.

This interlocal would allow the City of Camas to utilize \$600,000 of the available \$3,000,000 under each contract for their projects under separate contracts with each Contractor. This utilization of the contract would still leave the City of Vancouver sufficient spending available for each contract to complete JOC projects while allowing another agency to benefit from the JOC program.

Request: Authorize the City Manager or designee to execute the Interlocal Agreement with City of Camas for the Job Order Contracting Program.

Anna Vogel, Procurement Manager, 360-487-8429

Motion approved the request.

5. Approval of Claim Vouchers

Request: Approve claim vouchers for April 12, 2021.

Motion approve claim vouchers for April 12, 2021, in the amount of \$770,362.70.

Community Forum

Mayor McEnerny-Ogle opened the Community Forum and received the following testimony:

- Don Steinke, Vancouver, urged the Council to adopt policies that facilitate and accelerate clean energy goals, including eliminating barriers for future developments to install clean energy systems and adopting advanced green building codes.

There being no further testimony, Mayor McEnerny-Ogle closed the Community Forum.

Adjournment

6:54 p.m.

Anne McEnerny-Ogle, Mayor

Attest:

Natasha Ramras, City Clerk

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April 19, 2021 - Vancouver City Council Meeting Minutes

WORKSHOPS

Workshops were conducted remotely over video conference utilizing a GoToMeeting platform. Members of the public were invited to view the meeting via the live broadcast on www.cvtv.org and CVTV cable channels 23 or HD 323, or on the City's Facebook page, www.facebook.com/VancouverUS, or listen via the GoToMeeting conference call.

4:30-5:30 p.m. HP Master Plan Update

Greg Turner, Land Use Manager, 360-487-7883; Mark Person, Senior Planner, 360-487-7885

Summary

Staff provided Council with the proposed Master Plan for the development of Section 30 planned by Hewlett-Packard.

5:30-6:00 p.m. 62nd Avenue Apartments Rezone Request

Bryan Snodgrass, Principal Planner, 360-487-7946

Summary

Staff provided Council with an overview of a zone change request for the 62nd Avenue Apartments project.

REGULAR COUNCIL MEETING

This meeting was conducted remotely over video conference utilizing a GoToMeeting platform. Members of the public were invited to view the meeting via the live broadcast on www.cvtv.org and CVTV cable channels 23 or HD 323, or on the City's Facebook page, www.facebook.com/VancouverUS. Public access and testimony on Consent Agenda and Public Hearing items were also facilitated via the GoToMeeting conference call.

Call to Order and Roll Call

The regular meeting of the Vancouver City Council was called to order at 6:30 p.m. by Mayor McEnerny-Ogle. This meeting was conducted remotely over video conference.

Present: Councilmembers Fox, Paulsen, Lebowsky, Glover, Stober, Hansen, Mayor McEnerny-Ogle

Absent: None

Also present on the call were the following: Eric Holmes, City Manager; Brian Carlson, Deputy City Manager; Jonathan Young, City Attorney; Amanda Delapena, Assistant to the City Council; Brent Boger, Assistant City Attorney; Cayla Cothron, Associate Planner; Chad Eiken, Community and Economic Development Director; Annette Griffy, Utility Engineering Program Manager; Keith Jones, Senior Planner; Rebecca Kennedy, Long Range Planning Manager; Cara Rene, Communications Director; and members of the public.

Approval of Minutes

Minutes - April 5, 2021

Motion by Councilmember Glover, seconded by Councilmember Stober, and carried unanimously to approve the meeting minutes of April 5, 2021.

Proclamations

Bird-Friendly Week

Mayor McEnerny-Ogle read and presented a proclamation to Sam Neuffer, president of the Vancouver Audubon Society, proclaiming April 19-25, 2021, as Bird-Friendly Week.

Meals on Wheels People Stride for Seniors Day

Mayor McEnerny-Ogle read and presented a proclamation to Jeremy James Cochran, Meals on Wheels Director of Corporate Partnerships, proclaiming April 24, 2021, as Meals on Wheels People Stride for Seniors Day.

Community Communication (Item 1)

Mayor McEnerny-Ogle opened Community Communication and, receiving no testimony, closed Community Communication.

Consent Agenda (Item 1)

Motion by Councilmember Paulsen, seconded by Councilmember Fox, and carried 6-1 to approve the Consent Agenda. Councilmember Hansen voted No.

1. Approval of Claim Vouchers

Request: Approve claim vouchers for April 19, 2021.

Motion approved claim vouchers for April 19, 2021, in the amount of \$6,658,539.84.

Public Hearings (Item 2)

2. Periodic review and update to the Vancouver Shoreline Master Program, as required by the Washington State Shoreline Management Act under RCW 90.58.080(4)

Staff Report 053-21

AN ORDINANCE relating to the Shoreline Master Program periodic review as required by Revised Code of Washington ("RCW") Chapter 90.58, the Shoreline Management Act; amending the City of Vancouver Shoreline Master Program (SMP) Chapter 2 Applicability, Shoreline Permits and Exemptions, Section 2.1 Applicability; Section 2.3 Exemptions from a Shoreline Substantial Development Permit; Chapter 3, Shoreline Master Program Goals and Policies, Section 3.6 Flood Prevention and Flood Damage Minimization; Chapter 4 Shoreline Designations, Section 4.3 Shoreline Designations; Chapter 5 General Shoreline Use and Development Regulations, Section 5.1 General Shoreline Use and Development Regulations; Section 5.3 Critical Areas Protection; Section 5.4 Public Access; Section 5.6 Site Planning and Development; Section 5.7 Vegetation Conservation; Section 5.9 Water Quality and Quantity; Chapter 5A VMC 20.740, Critical Areas Protection; Chapter 6 Specific Shoreline Use Regulations, Section 6.2 Shoreline Use, Modification, and Standards Table 6-1; Section 6.3 Use-specific Development

Regulations; Section 6.4 Shoreline Modification Regulations; Chapter 7 Administration and Enforcement, Section 7.1 General Provisions; Section 7.2 Administrative Authority and Responsibility; Section 7.3 Master Program Amendments; Section 7.4 Permitting Procedures; Section 7.5 Enforcement; Section 7.8 Rescission of Permits; Chapter 8, Definitions; and Appendix A Unofficial Shoreline Designation maps; subject to approval by the Washington State Department of Ecology (Ecology); providing for severability; and providing for an effective date.

Summary

The periodic review proposal includes text changes in strikethrough/underline format and associated map changes to ensure the SMP stays current with changes in laws and rules, remains consistent with other city plans and development regulations, and is responsive to changed circumstances, new information, and improved data. The proposed amendments are summarized below, and the full detailed list can be found in the Summary of Proposed Amendments provided as an attachment to this staff report:

State Legislative Amendments

- *Revise cost thresholds for shoreline permit exemptions.*
- *Add new shoreline permit exemption to comply with the Americans with Disabilities Act and state law.*
- *Clarify process, definitions, and/or references to comply with state law.*
- *Update wetlands regulations to align with Ecology's most recent critical areas guidance.*

Additional Amendments

- *Fix errors and address issues of clarity, consistency, redundant or inaccurate language and/or process and relevancy of regulations.*
- *Expand sections of the SMP related to mitigation for adverse impacts to shallow-water habitat to include creation, enhancement, and/or payment of mitigation bank credits.*
- *Replace existing terms of "extreme edge or bank" with specific and defined terms to clarify under what circumstances revetments can be located partially below the Ordinary High Water Mark (OHWM), that they are not considered fill, and when and how adverse impacts to shallow-water habitat require mitigation.*
- *Remove provisions from the frequently flooded areas section not required to be included in the SMP, and include a soft reference to the Title 20 critical areas regulations.*
- *Update SMP Chapter 5A to be consistent with VMC Title 20 Critical Areas Protection code updates since 2012, and amend for applicability and permitting in shoreline jurisdiction.*
- *For all other shorelines within City limits not included in the area along the Columbia River from Wintler Park to the Vancouver Flushing Channel, maintain the full extent of the 100-year floodplain in shoreline jurisdiction for conservancy designations, and apply minimum jurisdiction (200 feet from ordinary high water mark) in High*

Intensity and Medium Intensity designations to allow for reasonable use of land and development where intended. Update Shoreline Designation Maps to reflect this proposed change to shoreline jurisdiction.

- Change structural shoreline stabilizations to a permitted use in High Intensity designations (currently a conditional use) to eliminate undue process on properties that already have developed shorelines.*
- Allow a signage master plan or sign program to be developed through a Special Sign District Process in order to supersede SMP requirements, where appropriate.*
- Clarify the relationship between critical areas regulations and their applicability in shoreline jurisdiction for ease of use by both applicants and planning officials.*
- Only require mailings for shoreline statement of exemptions that require a federal permit.*
- Make height limitation 35' for non-water-oriented commercial uses in Medium and High Intensity designations to be consistent with the allowance for other uses.*
- Change non-water oriented institutional uses in High and Medium Intensity designations to a permitted use to reduce undue process while maintaining provisions that encourage water-oriented uses, where feasible.*
- Include allowances for non-water-oriented commercial uses per state law to provide flexibility where appropriate or where water-oriented uses are not feasible.*
- Defer to the review and approval under federal requirements for disposal of dredging material and encourage environmentally sound beneficial uses, when feasible.*
- Make amendments to address non-substantive items that will improve readability and usability for both applicants and planning officials.*

On February 9, 2021, the Planning Commission held a public hearing on the SMP periodic review and, by a vote of 5-1, forwarded a recommendation to Council to approve the periodic review and proposed amendments to the Vancouver Shoreline Master Program as outlined in this staff report. They requested that staff, in forwarding their recommendation, notify Council about a challenge they have identified with the way shoreline regulations are currently applied to unauthorized camping in shoreline jurisdiction. In summary, they feel that it is difficult to support regulations that are not universally applied to all members of the population, and some Commissioners stated that it is bad policy to enact laws and regulations that are not applied evenly. The Commission acknowledged that the issue of houselessness is not easily resolved, and additionally wished to convey to Council that this note does not dilute the recommendation to approve the proposed amendments or the overall quality of the periodic review process. More detail on Commission deliberation can be referenced in the meeting minutes.

On the issue of unauthorized camping along shorelines, provisions exist in the SMP that give the Shoreline Administrator some enforcement authority for violations in shoreline jurisdiction, and this is generally understood to apply to uses or activities that require a permit under a jurisdiction's Shoreline Master Program. The City has consulted with the Washington State Department of Ecology on this issue, and while they recognize that unauthorized camping is an issue that impacts shoreline health, their guidance is that this is a larger social issue that impacts more than just shorelines and the Shoreline Management Act is not intended to nor is it the appropriate place to address it. In addition, the City Attorney's Office has determined that local jurisdictions are constrained in their ability to address these activities in the same way as other code enforcement issues. The City of Vancouver is bound by the Ninth Circuit Martin v. City of Boise case which restricts clearing houseless encampment sites where the individuals do not have a meaningful alternative, such as a shelter space or legal place to camp. Although project staff have found that the SMP is not the appropriate forum to address this issue, community concerns about adverse environmental impacts caused by unauthorized camping have been raised during the periodic review process.

Request: On Monday, April 19, 2021, subject to second reading and public hearing, approve the ordinance.

Cayla Cothron, Associate Planner, 360-487-7899; Keith Jones, Senior Planner, 360-487-7887

Mayor McEnerny-Ogle read the title of the ordinance into the record.

Cayla Cothron, Associate Planner, provided an overview of the periodic review process and the proposed amendments to the Shoreline Master Program (SMP).

Brent Boger, Assistant City Attorney, provided Council with additional information pertaining to enforcement provisions with the SMP and the limitations of those regulations in addressing unauthorized camping on shoreline areas.

Mayor McEnerny-Ogle opened the public hearing and received the following testimony:

- Matt Harding, representing the Port of Vancouver, thanked the City for consideration of the Port's comments throughout the review process and spoke in support of the proposed updates.

There being no further testimony, Mayor McEnerny-Ogle closed the public hearing.

Councilmember Fox thanked staff for a well-done staff report and

presentation, including follow-up information pertaining to Council's previous questions. Regarding the enforcement of unauthorized camping, she noted it can be difficult to separate the two processes of setting regulations and then enforcing those regulations, and the City cannot solve enforcement issues just by adopting regulations. She noted that enforcement of these regulations should probably be a separate item that is brought forward for Council's consideration in the future.

Motion by Councilmember Stober and seconded by Councilmember Hansen to approve the ordinance.

Councilmember Hansen noted he would be opposing the ordinance.

Motion carried 6-1 to approve Ordinance M-4334. Councilmember Hansen voted No.

Communications

A. From the Council

B. From the Mayor

C. From the City Manager

Adjournment

7:12 p.m.

Anne McEnery-Ogle, Mayor

Attest:

Natasha Ramras, City Clerk

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Staff Report 066-21

TO: Mayor and City Council

FROM: Eric Holmes, City Manager

DATE: 5/3/2021

SUBJECT Continued use of NCPA Contract 01-97 with Synnex Corp/ConvergeOne for Phone System-Related Purchases

Key Points

- The City uses cooperative purchasing via NCPA (National Cooperative Purchasing Allowance) to procure phone system components, peripherals, and related services from Synnex Corporation/ConvergeOne.
- The City is anticipated to exceed \$300,000 in expenditures through the NCPA contract in the near future.
- This contract expires on 7/31/2022 and may be extended.
- The NCPA contract is competitively bid and saves City time and resources from performing our own solicitation.

Strategic Plan Alignment

N/A

Present Situation

The City uses NCPA contract 01-97 to purchase phone system, phone handset, voicemail system and related services.

The City is requesting authorization to continue to use the contract to purchase up to the Council-approved annual budgeted amount for these commodities through the end of the contract, which is 7/31/2021, and into any extended period negotiated by NCPA.

The City anticipates spending more than \$300,000 via the NCPA contract, and requests authority to purchase using this contract up to the amounts approved by Council in the City's budget process.

Advantage(s)

1. Economies of scale achieved by purchasing through the NCPA provide better pricing than the City could obtain on its own.
2. Cooperative purchasing creates efficiency and saves time and other City resources.

Disadvantage(s)

None.

Budget Impact

1. Expenditure under this contract are anticipated to be approximately \$400,000 in 2021.
2. Actual expenditures under this contract are subject to current and future budget appropriations approved by Council.

Prior Council Review

None.

Action Requested

Authorize the City Manager or their designee to approve purchases under NCPA 01-97 with Synnex Corp/ConvergeOne for the life of the contract.

Patrick Gilbride, IT Director, 360-487-7650

ATTACHMENTS:

- ▣ NCPA Contract
- ▣ Synnex RFP response

Tab 2 – NCPA Administration Agreement

This Administration Agreement is made as of August 1, 2019, by and between National Cooperative Purchasing Alliance ("NCPA") and SYNNEX Corporation ("Vendor").

Recitals

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated August 1, 2019, referenced as Contract Number 01-97, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the "Master Agreement"), for the purchase of Advanced Technology Solutions Aggregator;

WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as "public agency" or collectively, "public agencies") may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

◆ General Terms and Conditions

- The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor's obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
- Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
- With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region

14 ESC, any Public Agency or any employee of Region 14 ESC or Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by the Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. NCPA makes no representations or guaranties with respect to any minimum purchases required to be made by Region 14 ESC, any Public Agency, or any employee of Region 14 ESC or Public Agency under this Agreement or the Master Agreement.

- The Public Agency participating in the NCPA contract and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the Public Agency and Vendor. NCPA, its agents, members and employees shall not be made party to any claim for breach of such agreement.

◆ **Term of Agreement**

- This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the obligation to pay all amounts owed by Vendor to NCPA through the termination of this Agreement and all indemnifications afforded by Vendor to NCPA shall survive the term of this Agreement.

◆ **Fees and Reporting**

- The awarded vendor shall electronically provide NCPA with a detailed monthly or quarterly report showing the dollar volume of all sales under the contract for the previous month or quarter. Reports shall be sent via e-mail to NCPA offices at reporting@ncpa.us. Reports are due on the fifteenth (15th) day after the close of the previous month or quarter. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. The report shall include at least the following information as listed in the example below:

Entity Name	Zip Code	State	PO or Job #	Sale Amount

Total _____

- Each quarter NCPA will invoice the vendor based on the total of sale amount(s) reported. From the invoice the vendor shall pay to NCPA an administrative fee based upon the tiered fee schedule below. Vendor's annual sales shall be measured on a calendar year basis. Deadline for term of payment will be included in the invoice NCPA provides.

<u>Annual Sales Through Contract</u>	<u>Administrative Fee</u>
0 - \$30,000,000	2%
\$30,000,001 - \$50,000,000	1.5%
\$50,000,001+	1%

- Supplier shall maintain an accounting of all purchases made by Public Agencies under the Master Agreement. NCPA and Region 14 ESC reserve the right to audit the accounting for a period of four (4) years from the date NCPA receives the accounting. In the event of such an audit, the requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA's costs and expenses for such audit.

◆ General Provisions

- This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
- Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
- If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.
- Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA, provided, however, that the Vendor may, without such written consent, assign this Agreement and its rights and delegate its obligations hereunder in connection with the transfer or sale of all or substantially all of its assets or business related to this Agreement, or in the event of its merger, consolidation, change in control or similar transaction. Any permitted assignee shall assume all assigned obligations of its assignor under this Agreement.
- This Agreement and NCPA's rights and obligations hereunder may be assigned at NCPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA's obligations hereunder
- All written communications given hereunder shall be delivered to the addresses as set forth below.

National Cooperative Purchasing Alliance:	Vendor:	SYNNEX Corporation
Name: <u>Matthew Mackel</u>	Name: <u>Daniel Brennan</u>	
Title: <u>Director, Business Development</u>	Title: <u>Vice President & Senior Counsel</u>	
Address: <u>PO Box 701273</u>	Address: _____	
<u>Houston, TX 701273</u>		
Signature: <u></u>	Signature: <u>E-SIGNED by Daniel Brennan on 2019-08-09 08:32:24 EST</u>	
Date: <u>August 1, 2019</u>	Date: <u>August 09, 2019</u>	

Request for Proposal (RFP) for Advanced Technology Solutions Aggregator

Solicitation Number: 18-19

Publication Date: Tuesday, June 11th, 2019

Notice to Respondent:

Submittal Deadline: Tuesday, July 23rd, 2019 2:00 pm CST

Questions regarding this solicitation must be submitted to questions@ncpa.us no later than Tuesday, July 16th, 2019. All questions and answers will be posted to <http://www.ncpa.us/solicitations>.

It is the intention of Region 14 Education Service Center (herein "Region 14 ESC") to establish a Master Agreement for Advanced Technology Solutions Aggregator for use by Region 14 ESC and other public agencies supported under this contract. This Request for Proposal is issued on behalf of the National Cooperative Purchasing Alliance through a public agency clause, which provides that any county, city, special district, local government, school district, private K-12 school, higher education institution, state, other government agency, healthcare organization or nonprofit organization may purchase Products and Services through this contract. Respondents will be required to execute the NCPA Administration Agreement upon award.

This contract will allow agencies to purchase on an "as needed" basis from a competitively awarded contract. Respondents are requested to submit their total line of available products and services. While this solicitation specifically covers Advanced Technology Solutions Aggregator, respondents are encouraged to submit an offering on any or all products and services available that they currently perform in their normal course of business.

Responses shall be received no later than the submittal deadline in the offices of Region 14 ESC at the address below:

**Region 14 Education Service Center
1850 Highway 351
Abilene, Texas 79601**

Immediately following the deadline, all responses will be publicly opened and the respondents recorded. Any response received later than the specified deadline, whether delivered in person or mailed, will be disqualified. Faxed or electronically submitted responses cannot be accepted.

Responses must be sealed and plainly marked with the company name and the opening date and time. Two (2) bound and signed copies of the proposals and Two (2) electronic copies on flash drives (i.e. pin or jump drives) shall be provided.



Competitive Solicitation by
Region 14 Education Service Center
For
Advanced Technology Solutions Aggregator
On behalf of itself and other Government Agencies
And made available through the
National Cooperative Purchasing Alliance
RFP # 18-19



National Cooperative Purchasing Alliance

Introduction / Scope

- ◆ Region 14 ESC on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and non-profit organizations (herein “Public Agency” or collectively “Public Agencies”) is soliciting proposals from qualified vendors to enter into a Master Agreement for a complete line of Advanced Technology Solutions Aggregator.
- ◆ Region 14 ESC, as the lead public agency, has partnered with NCPA to make the resultant contract available to all participating agencies in the United States. NCPA provides marketing and administrative support for the awarded vendor that promotes the successful vendor’s products and services to Public Agencies nationwide. The Vendor will execute the NCPA Administration Agreement (Tab 2) upon award. Vendor should thoroughly review all documents and note any exceptions to NCPA terms and conditions in their proposal.
- ◆ Awarded vendor(s) shall perform covered services under the terms of this agreement. Respondents shall provide pricing based on a discount from their standard pricing schedules for products and/or services offered. Electronic Catalog and/or price lists must accompany the proposal. Multiple percentage discount structure is also acceptable. Please specify where different percentage discounts apply. Additional pricing and/or discounts may be included.
- ◆ Each service proposed is to be priced separately with all ineligible items identified. Services may be awarded to multiple vendors. Respondents may elect to limit their proposals to a single service within any category, or multiple services within any and all categories.
- ◆ National Cooperative Purchasing Alliance (NCPA)
 - The National Cooperative Purchasing Alliance (herein “NCPA”) assists public agencies to increase their efficiency and reduce their costs when procuring goods and services. This is accomplished by awarding competitively solicited contracts that are leveraged nationally by combining the volumes and purchasing power of entities nationwide. Our contracts are available for use by any entity that must comply with procurement laws and regulations.
- ◆ It is the intention of Region 14 ESC and NCPA to achieve the following objectives through this RFP.
 - Provide a comprehensive competitively solicited Master Agreement offering Products and Services to Public Agencies;
 - Achieve cost savings of Vendors and Public Agencies through a single competitive solicitation process that eliminates the need for multiple proposals;
 - Combine the purchasing power of Public Agencies to achieve cost effective pricing;
 - Reduce the administrative and overhead costs of Vendors and Public Agencies through state of the art purchasing procedures.

Instructions to Respondents

◆ Submission of Response

- Only sealed responses will be accepted. Faxed or electronically transmitted responses will not be accepted.
- Sealed responses may be submitted on any or all items, unless stated otherwise. Region 14 ESC reserves the right to reject or accept any response.
- Deviations to the terms, conditions and/or specifications shall be conspicuously noted in writing by the respondent and shall be included with the response.
- Withdrawal of response will not be allowed for a period of 120 days following the opening. Pricing will remain firm for 120 days from submittal.

◆ Required Proposal Format

- Responses shall be provided in a three-ring binder or report cover using 8.5 x 11 paper clearly identified with the name of Respondents company and solicitation responding to on the outside front cover and vertical spine. Two (2) bound and signed copies of the proposals and Two (2) electronic copies on flash drives (i.e. pin or jump drives) shall be provided. Tabs should be used to separate the proposal into sections, as identified below. Respondents failing to organize in the manner listed may be considered non-responsive and may not be evaluated.

◆ Binder Tabs

- Tab 1 – Master Agreement / Signature Form
- Tab 2 – NCPA Administration Agreement
- Tab 3 – Vendor Questionnaire
- Tab 4 – Vendor Profile
- Tab 5 – Products and Services / Scope
- Tab 6 - References
- Tab 7 - Pricing
- Tab 8 – Value Added Products and Services
- Tab 9 – Required Documents

◆ Shipping Label

- The package must be clearly identified as listed below with the solicitation number and name of the company responding. All packaged must be sealed and delivered to the Region 14 ESC offices no later than the submittal deadline assigned for this solicitation.

From:

Company:

Address:

City, State, Zip:

Solicitation Name and Number:

Due Date and Time:

Tab 1 – Master Agreement

General Terms and Conditions

- ◆ Customer Support
 - The vendor shall provide timely and accurate technical advice and sales support. The vendor shall respond to such requests within one (1) working day after receipt of the request.
- ◆ Disclosures
 - Respondent affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
 - The respondent affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.
- ◆ Renewal of Contract
 - Unless otherwise stated, all contracts are for a period of three (3) years with an option to renew for up to two (2) additional one-year terms or any combination of time equally not more than 2 years if agreed to by Region 14 ESC and the vendor.
- ◆ Funding Out Clause
 - Any/all contracts exceeding one (1) year shall include a standard “funding out” clause. A contract for the acquisition, including lease, of real or personal property is a commitment of the entity’s current revenue only, provided the contract contains either or both of the following provisions:
 - Retains to the entity the continuing right to terminate the contract at the expiration of each budget period during the term of the contract and is conditioned on a best efforts attempt by the entity to obtain appropriate funds for payment of the contract.
- ◆ Shipments (if applicable)
 - The awarded vendor shall ship ordered products within seven (7) working days for goods available and within four (4) to six (6) weeks for specialty items after the receipt of the order unless modified. If a product cannot be shipped within that time, the awarded vendor shall notify the entity placing the order as to why the product has not shipped and shall provide an estimated shipping date. At this point the participating entity may cancel the order if estimated shipping time is not acceptable.
- ◆ Tax Exempt Status
 - Since this is a national contract, knowing the tax laws in each state is the sole responsibility of the vendor.

◆ Payments

- The entity using the contract will make payments directly to the awarded vendor or their affiliates (distributors/business partners/resellers) as long as written request and approval by NCPA is provided to the awarded vendor.

◆ Adding authorized distributors/dealers

- Awarded vendors may submit a list of distributors/partners/resellers to sell under their contract throughout the life of the contract. Vendor must receive written approval from NCPA before such distributors/partners/resellers considered authorized.
- Purchase orders and payment can only be made to awarded vendor or distributors/business partners/resellers previously approved by NCPA.
- Pricing provided to members by added distributors or dealers must also be less than or equal to the pricing offered by the awarded contract holder.
- All distributors/partners/resellers are required to abide by the Terms and Conditions of the vendor's agreement with NCPA.

◆ Pricing

- All pricing submitted shall include the administrative fee to be remitted to NCPA by the awarded vendor. It is the awarded vendor's responsibility to keep all pricing up to date and on file with NCPA.
- All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing

◆ Warranty

- Proposals should address each of the following:
 - Applicable warranty and/or guarantees of equipment and installations including any conditions and response time for repair and/or replacement of any components during the warranty period.
 - Availability of replacement parts
 - Life expectancy of equipment under normal use
 - Detailed information as to proposed return policy on all equipment

◆ Indemnity

- The awarded vendor shall protect, indemnify, and hold harmless Region 14 ESC and its participants, administrators, employees and agents against all claims, damages, losses and expenses arising out of or resulting from the actions of the vendor, vendor employees or vendor subcontractors in the preparation of the solicitation and the later execution of the contract.

◆ Franchise Tax

- The respondent hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes.

◆ Supplemental Agreements

- The entity participating in this contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor.

◆ Certificates of Insurance

- Certificates of insurance shall be delivered to the Public Agency prior to commencement of work. The insurance company shall be licensed in the applicable state in which work is being conducted. The awarded vendor shall give the participating entity a minimum of ten (10) days notice prior to any modifications or cancellation of policies. The awarded vendor shall require all subcontractors performing any work to maintain coverage as specified.

◆ Legal Obligations

- It is the Respondent's responsibility to be aware of and comply with all local, state, and federal laws governing the sale of products/services identified in this RFP and any awarded contract and shall comply with all while fulfilling the RFP. Applicable laws and regulation must be followed even if not specifically identified herein.

◆ Protest

- A protest of an award or proposed award must be filed in writing within ten (10) days from the date of the official award notification and must be received by 5:00 pm CST. Protests shall be filed with Region 14 ESC and shall include the following:
 - Name, address and telephone number of protester
 - Original signature of protester or its representative
 - Identification of the solicitation by RFP number
 - Detailed statement of legal and factual grounds including copies of relevant documents and the form of relief requested
- Any protest review and action shall be considered final with no further formalities being considered.

◆ Force Majeure

- If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and full particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.
- The term Force Majeure as employed herein, shall mean acts of God, strikes, lockouts, or other industrial disturbances, act of public enemy, orders of any kind of government of the

United States or any civil or military authority; insurrections; riots; epidemics; landslides; lighting; earthquake; fires; hurricanes; storms; floods; washouts; droughts; arrests; restraint of government and people; civil disturbances; explosions, breakage or accidents to machinery, pipelines or canals, or other causes not reasonably within the control of the party claiming such inability. It is understood and agreed that the settlement of strikes and lockouts shall be entirely within the discretion of the party having the difficulty, and that the above requirement that any Force Majeure shall be remedied with all reasonable dispatch shall not require the settlement of strikes and lockouts by acceding to the demands of the opposing party or parties when such settlement is unfavorable in the judgment of the party having the difficulty

◆ Prevailing Wage

- It shall be the responsibility of the Vendor to comply, when applicable, with the prevailing wage legislation in effect in the jurisdiction of the purchaser. It shall further be the responsibility of the Vendor to monitor the prevailing wage rates as established by the appropriate department of labor for any increase in rates during the term of this contract and adjust wage rates accordingly.

◆ Miscellaneous

- Either party may cancel this contract in whole or in part by providing written notice. The cancellation will take effect 30 business days after the other party receives the notice of cancellation. After the 30th business day all work will cease following completion of final purchase order.

◆ Open Records Policy

- Because Region 14 ESC is a governmental entity responses submitted are subject to release as public information after contracts are executed. If a vendor believes that its response, or parts of its response, may be exempted from disclosure, the vendor must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, the respondent must specify which exception(s) are applicable and provide detailed reasons to substantiate the exception(s).
- The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 14 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the respondent are not acceptable. Region 14 ESC must comply with the opinions of the OAG. Region 14 ESC assumes no responsibility for asserting legal arguments on behalf of any vendor. Respondent are advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Process

Region 14 ESC will evaluate proposals in accordance with, and subject to, the relevant statutes, ordinances, rules, and regulations that govern its procurement practices. NCPA will assist Region 14 ESC in evaluating proposals. Award(s) will be made to the prospective vendor whose response is determined to be the most advantageous to Region 14 ESC, NCPA, and its participating agencies. To qualify for evaluation, response must have been submitted on time, and satisfy all mandatory requirements identified in this document.

- ◆ Contract Administration
 - The contract will be administered by Region 14 ESC. The National Program will be administered by NCPA on behalf of Region 14 ESC.
- ◆ Contract Term
 - The contract term will be for three (3) year starting from the date of the award. The contract may be renewed for up to two (2) additional one-year terms or any combination of time equally not more than 2 years.
 - It should be noted that maintenance/service agreements may be issued for up to (5) years under this contract even if the contract only lasts for the initial term of the contract. NCPA will monitor any maintenance agreements for the term of the agreement provided they are signed prior to the termination or expiration of this contract.
- ◆ Contract Waiver
 - Any waiver of any provision of this contract shall be in writing and shall be signed by the duly authorized agent of Region 14 ESC. The waiver by either party of any term or condition of this contract shall not be deemed to constitute waiver thereof nor a waiver of any further or additional right that such party may hold under this contract.
- ◆ Products and Services additions
 - Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFP.
- ◆ Competitive Range
 - It may be necessary for Region 14 ESC to establish a competitive range. Responses not in the competitive range are unacceptable and do not receive further award consideration.
- ◆ Deviations and Exceptions
 - Deviations or exceptions stipulated in response may result in disqualification. It is the intent of Region 14 ESC to award a vendor's complete line of products and/or services, when possible.
- ◆ Estimated Quantities
 - The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$50 million dollars annually. This estimate is based on the anticipated volume of Region 14 ESC and current sales within the NCPA program. There is no guarantee or commitment of any kind regarding usage of any contracts resulting from this solicitation

- ◆ Evaluation
 - Region 14 ESC will review and evaluate all responses in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices. NCPA will assist the lead agency in evaluating proposals. Recommendations for contract awards will be based on multiple factors, each factor being assigned a point value based on its importance.
- ◆ Formation of Contract
 - A response to this solicitation is an offer to contract with Region 14 ESC based upon the terms, conditions, scope of work, and specifications contained in this request. A solicitation does not become a contract until it is accepted by Region 14 ESC. The prospective vendor must submit a signed Signature Form with the response thus, eliminating the need for a formal signing process.
- ◆ NCPA Administrative Agreement
 - The vendor will be required to enter and execute the National Cooperative Purchasing Alliance Administration Agreement with NCPA upon award with Region 14 ESC. The agreement establishes the requirements of the vendor with respect to a nationwide contract effort.
- ◆ Clarifications / Discussions
 - Region 14 ESC may request additional information or clarification from any of the respondents after review of the proposals received for the sole purpose of elimination minor irregularities, informalities, or apparent clerical mistakes in the proposal. Clarification does not give respondent an opportunity to revise or modify its proposal, except to the extent that correction of apparent clerical mistakes results in a revision. After the initial receipt of proposals, Region 14 ESC reserves the right to conduct discussions with those respondent's whose proposals are determined to be reasonably susceptible of being selected for award. Discussions occur when oral or written communications between Region 14 ESC and respondents are conducted for the purpose clarifications involving information essential for determining the acceptability of a proposal or that provides respondent an opportunity to revise or modify its proposal. Region 14 ESC will not assist respondent bring its proposal up to the level of other proposals through discussions. Region 14 ESC will not indicate to respondent a cost or price that it must meet to neither obtain further consideration nor will it provide any information about other respondents' proposals or prices.
- ◆ Multiple Awards
 - Multiple Contracts may be awarded as a result of the solicitation. Multiple Awards will ensure that any ensuing contracts fulfill current and future requirements of the diverse and large number of participating public agencies.
- ◆ Past Performance
 - Past performance is relevant information regarding a vendor's actions under previously awarded contracts; including the administrative aspects of performance; the vendor's history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the vendor's businesslike concern for the interests of the customer.

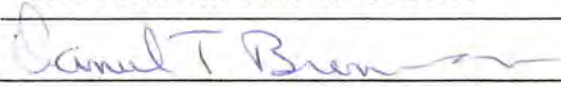
Evaluation Criteria

- ◆ Pricing (40 points)
 - Electronic Price Lists
 - Products, Services, Warranties, etc. price list
 - Prices listed will be used to establish both the extent of a vendor's product lines, services, warranties, etc. available from a particular bidder and the pricing per item.
- ◆ Ability to Provide and Perform the Required Services for the Contract (25 points)
 - Product Delivery within participating entities specified parameters
 - Number of line items delivered complete within the normal delivery time as a percentage of line items ordered.
 - Vendor's ability to perform towards above requirements and desired specifications.
 - Past Cooperative Program Performance
 - Quantity of line items available that are commonly purchased by the entity.
 - Quality of line items available compared to normal participating entity standards.
- ◆ References (15 points)
 - A minimum of ten (10) customer references for product and/or services of similar scope dating within past 3 years
- ◆ Technology for Supporting the Program (10 points)
 - Electronic on-line catalog, order entry use by and suitability for the entity's needs
 - Quality of vendor's on-line resources for NCPA members.
 - Specifications and features offered by respondent's products and/or services
- ◆ Value Added Services Description, Products and/or Services (10 points)
 - Marketing and Training
 - Minority and Women Business Enterprise (MWBE) and (HUB) Participation
 - Customer Service

Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing. The undersigned further certifies that he/she is an officer of the company and has authority to negotiate and bind the company named below and has not prepared this bid in collusion with any other Respondent and that the contents of this proposal as to prices, terms or conditions of said bid have not been communicated by the undersigned nor by any employee or agent to any person engaged in this type of business prior to the official opening of this proposal.

Prices are guaranteed: **120 days**

Company name	SYNNEX Corporation
Address	39 Pelham Ridge Drive
City/State/Zip	Greenville, SC 29615
Telephone No.	864-349-4801
Fax No.	510-360-6613
Email address	danielbr@synnex.com
Printed name	Daniel T. Brennan
Position with company	Vice President & Senior Counsel
Authorized signature	

TAB 2 - NCPA Administration Agreement

SYNNEX Corporation has read and agrees to the NCPA Administration Agreement with the following exception request.

As many of the client/mobility products have a low margin, a 2% administrative fee would greatly reduce the amount of traffic on this contract. NCPA registered agencies have had great success with the current SYNNEX NCPA contract and we continue to see momentum. In order to keep the contract as successful for your and SYNNEX' customers as it has been, we propose maintaining the existing fee structure as follows:

- 0.80% or 80 bps for Commodity/Non-Enterprise type products (e.g. notebooks, tablets, printers, supplies, accessories, UPS/power, etc.)
- 2% for Enterprise Products (e.g. High-End enterprise class Datacenter Server/storage)

Tab 2 – NCPA Administration Agreement

This Administration Agreement is made as of August 1, 2019, by and between National Cooperative Purchasing Alliance ("NCPA") and SYNNEX Corporation ("Vendor").

Recitals

WHEREAS, Region 14 ESC has entered into a certain Master Agreement dated August 1, 2019, referenced as Contract Number 01-97, by and between Region 14 ESC and Vendor, as may be amended from time to time in accordance with the terms thereof (the "Master Agreement"), for the purchase of Advanced Technology Solutions Aggregator;

WHEREAS, said Master Agreement provides that any state, city, special district, local government, school district, private K-12 school, technical or vocational school, higher education institution, other government agency or nonprofit organization (hereinafter referred to as "public agency" or collectively, "public agencies") may purchase products and services at the prices indicated in the Master Agreement;

WHEREAS, NCPA has the administrative and legal capacity to administer purchases under the Master Agreement to public agencies;

WHEREAS, NCPA serves as the administrative agent for Region 14 ESC in connection with other master agreements offered by NCPA

WHEREAS, Region 14 ESC desires NCPA to proceed with administration of the Master Agreement;

WHEREAS, NCPA and Vendor desire to enter into this Agreement to make available the Master Agreement to public agencies on a national basis;

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, NCPA and Vendor hereby agree as follows:

◆ General Terms and Conditions

- The Master Agreement, attached hereto as Tab 1 and incorporated herein by reference as though fully set forth herein, and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement.
- NCPA shall be afforded all of the rights, privileges and indemnifications afforded to Region 14 ESC under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to NCPA under this Agreement including, but not limited to, the Vendor's obligation to provide appropriate insurance and certain indemnifications to Region 14 ESC.
- Vendor shall perform all duties, responsibilities and obligations required under the Master Agreement in the time and manner specified by the Master Agreement.
- NCPA shall perform all of its duties, responsibilities, and obligations as administrator of purchases under the Master Agreement as set forth herein, and Vendor acknowledges that NCPA shall act in the capacity of administrator of purchases under the Master Agreement.
- With respect to any purchases made by Region 14 ESC or any Public Agency pursuant to the Master Agreement, NCPA (a) shall not be construed as a dealer, re-marketer, representative, partner, or agent of any type of Vendor, Region 14 ESC, or such Public Agency, (b) shall not be obligated, liable or responsible (i) for any orders made by Region

14 ESC, any Public Agency or any employee of Region 14 ESC or Public Agency under the Master Agreement, or (ii) for any payments required to be made with respect to such order, and (c) shall not be obligated, liable or responsible for any failure by the Public Agency to (i) comply with procedures or requirements of applicable law, or (ii) obtain the due authorization and approval necessary to purchase under the Master Agreement. NCPA makes no representations or guaranties with respect to any minimum purchases required to be made by Region 14 ESC, any Public Agency, or any employee of Region 14 ESC or Public Agency under this Agreement or the Master Agreement.

- The Public Agency participating in the NCPA contract and Vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the Public Agency and Vendor. NCPA, its agents, members and employees shall not be made party to any claim for breach of such agreement.

◆ **Term of Agreement**

- This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the obligation to pay all amounts owed by Vendor to NCPA through the termination of this Agreement and all indemnifications afforded by Vendor to NCPA shall survive the term of this Agreement.

◆ **Fees and Reporting**

- The awarded vendor shall electronically provide NCPA with a detailed monthly or quarterly report showing the dollar volume of all sales under the contract for the previous month or quarter. Reports shall be sent via e-mail to NCPA offices at reporting@ncpa.us. Reports are due on the fifteenth (15th) day after the close of the previous month or quarter. It is the responsibility of the awarded vendor to collect and compile all sales under the contract from participating members and submit one (1) report. The report shall include at least the following information as listed in the example below:

Entity Name	Zip Code	State	PO or Job #	Sale Amount

Total _____

- Each quarter NCPA will invoice the vendor based on the total of sale amount(s) reported. From the invoice the vendor shall pay to NCPA an administrative fee based upon the tiered fee schedule below. Vendor's annual sales shall be measured on a calendar year basis. Deadline for term of payment will be included in the invoice NCPA provides.

<u>Annual Sales Through Contract</u>	<u>Administrative Fee</u>
0 - \$30,000,000	2%
\$30,000,001 - \$50,000,000	1.5%
\$50,000,001+	1%

- Supplier shall maintain an accounting of all purchases made by Public Agencies under the Master Agreement. NCPA and Region 14 ESC reserve the right to audit the accounting for a period of four (4) years from the date NCPA receives the accounting. In the event of such an audit, the requested materials shall be provided at the location designated by Region 14 ESC or NCPA. In the event such audit reveals an underreporting of Contract Sales and a resulting underpayment of administrative fees, Vendor shall promptly pay NCPA the amount of such underpayment, together with interest on such amount and shall be obligated to reimburse NCPA's costs and expenses for such audit.

◆ General Provisions

- This Agreement supersedes any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereof, and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained herein shall be valid or binding.
- Awarded vendor agrees to allow NCPA to use their name and logo within website, marketing materials and advertisement. Any use of NCPA name and logo or any form of publicity regarding this contract by awarded vendor must have prior approval from NCPA.
- If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any administrative fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which such party may be entitled.
- Neither this Agreement nor any rights or obligations hereunder shall be assignable by Vendor without prior written consent of NCPA, provided, however, that the Vendor may, without such written consent, assign this Agreement and its rights and delegate its obligations hereunder in connection with the transfer or sale of all or substantially all of its assets or business related to this Agreement, or in the event of its merger, consolidation, change in control or similar transaction. Any permitted assignee shall assume all assigned obligations of its assignor under this Agreement.
- This Agreement and NCPA's rights and obligations hereunder may be assigned at NCPA's sole discretion, to an existing or newly established legal entity that has the authority and capacity to perform NCPA's obligations hereunder
- All written communications given hereunder shall be delivered to the addresses as set forth below.

National Cooperative Purchasing Alliance:	Vendor:	SYNNEX Corporation
Name: <u>Matthew Mackel</u>	Name:	<u>Daniel Brennan</u>
Title: <u>Director, Business Development</u>	Title:	<u>Vice President & Senior Counsel</u>
Address: <u>PO Box 701273</u>	Address:	<u></u>
<u>Houston, TX 701273</u>		<u></u>
Signature: <u></u>	Signature:	<u>E-SIGNED by Daniel Brennan on 2019-08-09 08:32:24 EST</u>
Date: <u>August 1, 2019</u>	Date:	<u>August 09, 2019</u>

Tab 3 – Vendor Questionnaire

Please provide responses to the following questions that address your company's operations, organization, structure, and processes for providing products and services.

◆ States Covered

- Bidder must indicate any and all states where products and services can be offered.
- Please indicate the price co-efficient for each state if it varies.

☒ **50 States & District of Columbia** (Selecting this box is equal to checking all boxes below)

- | | | |
|---|---|---|
| ☐ Alabama | ☐ Maryland | ☐ South Carolina |
| ☐ Alaska | ☐ Massachusetts | ☐ South Dakota |
| ☐ Arizona | ☐ Michigan | ☐ Tennessee |
| ☐ Arkansas | ☐ Minnesota | ☐ Texas |
| ☐ California | ☐ Mississippi | ☐ Utah |
| ☐ Colorado | ☐ Missouri | ☐ Vermont |
| ☐ Connecticut | ☐ Montana | ☐ Virginia |
| ☐ Delaware | ☐ Nebraska | ☐ Washington |
| ☐ District of Columbia | ☐ Nevada | ☐ West Virginia |
| ☐ Florida | ☐ New Hampshire | ☐ Wisconsin |
| ☐ Georgia | ☐ New Jersey | ☐ Wyoming |
| ☐ Hawaii | ☐ New Mexico | |
| ☐ Idaho | ☐ New York | |
| ☐ Illinois | ☐ North Carolina | |
| ☐ Indiana | ☐ North Dakota | |
| ☐ Iowa | ☐ Ohio | |
| ☐ Kansas | ☐ Oklahoma | |
| ☐ Kentucky | ☐ Oregon | |
| ☐ Louisiana | ☐ Pennsylvania | |
| ☐ Maine | ☐ Rhode Island | |

☒ **All US Territories and Outlying Areas** (Selecting this box is equal to checking all boxes below)

☐ American Samoa

☐ Northern Mariana Islands

☐ Federated States of Micronesia

☐ Puerto Rico

☐ Guam

☐ U.S. Virgin Islands

☐ Midway Islands

◆ **Minority and Women**

Business Enterprise (MWBE) and (HUB) Participation

- It is the policy of some entities participating in NCPA to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.

▪ **Minority / Women Business Enterprise**

- Respondent Certifies that this firm is a M/WBE

☐

▪ **Historically Underutilized Business**

- Respondent Certifies that this firm is a HUB

☐

◆ **Residency**

- Responding Company's principal place of business is in the city of Greenville,
State of SC

◆ **Felony Conviction Notice**

- Please Check Applicable Box;

☒ A publically held corporation; therefore, this reporting requirement is not applicable.

☐ Is not owned or operated by anyone who has been convicted of a felony.

☐ Is owned or operated by the following individual(s) who has/have been convicted of a felony

- If the 3rd box is checked, a detailed explanation of the names and convictions must be attached.

◆ **Distribution Channel**

- Which best describes your company's position in the distribution channel:

☐ Manufacturer Direct

☐ Certified education/government reseller

☒ Authorized Distributor

☐ Manufacturer marketing through reseller

☐ Value-added reseller

☐ Other: _____

◆ **Processing Information**

- Provide company contact information for the following:

▪ **Sales Reports / Accounts Payable**

Contact Person: Jennifer McEachern

Title: Contracts Management Supervisor

Company: SYNNEX Corporation

Address: 39 Pelham Ridge Drive

City: Greenville State: SC Zip: 29615

Phone: 864-349-4079 Email: jennifermce@synnex.com

▪ **Purchase Orders**

Contact Person: Cory Fortune

Title: SLED Contracts Business Development Manager

Company: SYNNEX Corporation

Address: 39 Pelham Ridge Drive

City: Greenville State: SC Zip: 29615

Phone: 864-349-4560 Email: coryf@synnex.com

▪ **Sales and Marketing**

Contact Person: Cory Fortune

Title: SLED Contracts Business Development Manager

Company: SYNNEX Corporation

Address: 39 Pelham Ridge Drive

City: Greenville State: SC Zip: 29615

Phone: 864-349-4560 Email: coryf@synnex.com

◆ **Pricing Information**

- In addition to the current typical unit pricing furnished herein, the Vendor agrees to offer all future product introductions at prices that are proportionate to Contract Pricing.

- If answer is no, attach a statement detailing how pricing for NCPA participants would be calculated for future product introductions.

☒ Yes ☐ No

- Pricing submitted includes the required NCPA administrative fee. The NCPA fee is calculated based on the invoice price to the customer.

☒ Yes ☐ No

- Vendor will provide additional discounts for purchase of a guaranteed quantity.

☒ Yes ☐ No

◆ **Cooperatives**

- List any other cooperative or state contracts currently held or in the process of securing.

Cooperative/State Agency	Discount Offered	Expires	Annual Sales Volume
NCPA	2% off MSRP	8/31/21	2018 - \$24.3m 2017 - \$6.5m 2016 - \$146,000
PEPPM (multiple contracts)	Varies	10/31/21	2018 - \$7m 2017 - \$9m 2016 - \$14m
TX DIR (multiple contracts)	Varies	Varies	2018 - \$1.6m 2017 - \$17,686 2016 - \$22,490
Ohio STS 534363	Varies	11/28/19	2018 - \$216,000 2017 - \$471,000 2016 - \$185,000

Tab 4 – Vendor Profile

Company's Official Registered Name: SYNnex Corporation

Brief History of Company:

SYNNEX Corporation was formed in 1980 and is now a Fortune 158 company that offers a comprehensive range of industry-leading IT products and business services to our reseller customers. We've built a solid reputation for delivering customized, fully-integrated solutions, services, and support, including distribution, contract assembly, business process outsourcing, and logistics.

We're aligned with the top manufacturers in the IT industry to distribute products to more than 25,000 resellers throughout North America. Key suppliers include: HP Inc., Hewlett-Packard Enterprise, Cisco Systems, Juniper, Palo Alto, Samsung, Panasonic, Intel, Seagate, Microsoft, and Lenovo. Our sales staff is grouped by product segment, allowing them to focus their expertise and experience to manage all lines and provide an engaged, consultative sales approach. With 16 US distribution facilities, SYNnex gets the right products to market quickly and cost-effectively. Our model streamlines business processes to help resellers lower their costs and create greater efficiencies. We provide a variety of professional and marketing services, including: demand generation, education and training, pre- and post-sale technical support, end-user enablement, server assessment, design and integration, recycling and trade-in, and IT resource planning. SYNnex provides contract assembly services, ranging from original design and printed circuit board assembly to fully-integrated supply chain management, build-to-order (BTO) and configure-to-order (CTO), final assembly, materials management, production value-add, and logistics.

SYNNEX sponsors a wide variety of programs, communities, and events to build and grow our resellers' business in specific vertical markets. For example, our Government, Education, and Healthcare programs help resellers compete in these high-growth markets, and SYNnex with our comprehensive GSA schedule, is able to simplify the complex government bidding process.

Our Services

SYNNEX offers a variety of services to our customers. The three major categories of services include the following:

Distribution Services. SYNnex's distribution services segment distributes a broad line of IT products, including IT systems, peripherals, system components, software and networking equipment for leading IT OEM suppliers, enabling us to offer comprehensive solutions to our reseller and retail customers. Our reseller customers include value-added resellers, or VARs, corporate resellers, government resellers, system integrators, direct marketers and retailers. We distribute more than 2,000,000 technology products from leading IT OEM partners to more than 25,000 resellers throughout the United States, Canada and Mexico. We combine our core strength in distribution with our service model to provide our customers greater efficiencies in time to market, cost minimization, real time linkages in the supply chain and aftermarket product support.

Contract Assembly Services. SYNnex offers contract assembly services to original equipment manufacturers (OEMs). Offerings range from original design and printed circuit board assembly

capabilities to fully-integrated supply chain management, build-to-order (BTO) and configure-to-order (CTO), final assembly, materials management, production value-add and logistics services.

Business Process Outsourcing. The BPO segment offers various services comprising customer management, software development, web hosting, hosted software, domain name registration, and back office processing. This segment delivers its services through voice, chat, Web, email, and digital print. It also sells products complementary to these service offerings in China. In addition, SYNEX Corporation offers various financial services, including net terms, third party leasing and floor plan financing, letters of credit, and arrangements to collect payments directly from the end-user; online services; and marketing services, as well as technical support services consisting of pre and post-sales support. The company serves resellers, retailers, and OEMs located worldwide.

The above major categories of services are complemented by the following:

Logistics Services. SYNEX provides logistics support such as outsourced fulfillment, virtual distribution, and direct ship to end-users to our reseller customers. Other logistics support activities we provide include generation of customized shipping documents, multi-level serial number tracking for customized, configured products, and online order and shipment tracking.

Online Services. SYNEX maintains electronic data interchange (EDI) and web-based communication links with many of our reseller customers. These links improve the speed and efficiency of our transactions with our resellers by enabling them to search for products, check inventory availability and prices, configure systems, place and track orders, receive invoices, review account status, and process returns. We also have web-based application software that allows our resellers or their end-user customers to order software and take delivery online.

Financing Services. SYNEX offers our resellers a wide range of financing options, including net terms, third party leasing, floor plan financing, letters of credit, backed financing, and arrangements where we collect payments directly from the end-user.

Technical Solutions Services. The SYNEX team is made up of highly trained and certified engineers who assist our customers and sales reps with pre sales consultation, post sales troubleshooting, and training inquiries.

Joint Supply Chain Management and Distribution Services. SYNEX provides our contract assembly customers with materials procurement and management activities including planning, purchasing, expediting, and warehousing system components and materials used in the assembly process. Because we distribute many of the system components used in our contract assembly our customers are able to minimize their inventory risk by taking advantage of the terms and conditions of our distribution relationships. In addition, we also offer increased inventory availability to our contract assembly customers because we stock items for both distribution and assembly.

Our Operations

SYNEX operates distribution facilities in the United States, Japan, England, Canada, Latin America and Mexico. Our distribution processes are highly automated to reduce errors, ensure timely order fulfillment, and enhance the efficiency of our warehouse operations and back office administration. Our distribution facilities are geographically located near reseller customers and their end-users. This

decentralized, regional strategy enables us to benefit from lower shipping costs and shorter delivery lead times to our customers. Furthermore, we track several performance measurements to continuously improve the efficiency and accuracy of our distribution operations.

Our regional locations also enable us to make local deliveries and provide will-call fulfillment to more customers than if our distribution operations were more centralized, resulting in better service to our customers. Our workforce is comprised of permanent and temporary employees, enabling us to respond to short-term changes in order activity.

SYNNEX's proprietary IT systems and processes enable us to automate many of our distribution operations. For example:

- SYNNEX uses radio frequency and bar code scanning technologies in all of our warehouse operations to maintain real-time inventory records
- We facilitate frequent cycle counts and improve the accuracy of order fulfillment
- SYNNEX uses palm readers to capture real-time labor cost data, enabling efficient management of our daily labor costs.

To increase the accuracy of our order fulfillment and protect our inventory from shrinkage, our systems also incorporate numerous controls. These controls include order weight checks, bar code scanning, and serial number profile verification to verify that the product shipped matches the customer order. We also use digital video imaging to record our small package shipping activities by order. These images and other warehouse and shipping data are available online to our customer service representatives, enabling us to quickly respond to order inquiries by our customers.

SYNNEX operates its principal contract assembly facilities in the United States and the United Kingdom. We assemble IT systems that include workstations, servers and high end storage array solutions by incorporating system components from our distribution inventory and other sources. Additionally, we perform production value-added services, including kitting, asset tagging, hard drive imaging and reconfiguration. Our contract assembly facilities are ISO 9001:2000 and ISO 14001 certified.

Sales Teams

SYNNEX Sales Team is available Mon. through Fri. 8 AM to 7 PM EST.

Additional coverage time needs can be discussed on an individual basis.

Support day-to-day activity, including but not limited to:

- Pricing and availability
- Configuration and technical support
- HP White board and Watson support
- Order entry and expediting shipments

SYNNEX sales are segmented and have a focus on top product lines with niches and/or unique products. Our sales staff members are experts in chosen customer segments. Our sales staff members are consultants as well as sales persons. We provide our customers with product offering that are unique and margin-making opportunities.

SYNNEX Technical Support Hotline: 1-800-756-2888 or Techsup@SYNNEX.com

SYNNEX Software Support Hotline: 1-800-456-4822 ext. 6939

Customer Service: 1-800-756-1888 or cshelp@SYNNEX.com

Technical Support

SYNNEX does many things outside of pick, pack and ship. We are a business outsourcing company and as such we provide technical support around the world. We utilize that same expertise in our Distribution business and offer free Pre and Post Tech Support for general technical questions all the way up to complex configurations. We offer 2 hour turnaround times on basic configurations. On more complex configurations we offer a 4 our turnaround.

Global Presence

- Over 90% of 2018 revenue generated in North America
- Focused IT distribution strategy for the United States and Canada
- 16 distribution facilities in North America (US/Canada/Mexico)
- Regional strategy designed to lower shipping costs and to reduce delivery times to customers
- Utilize sizeable offshore workforce to reduce costs
- New expansion of distribution business into Japan
- Acquisition of InfoTech, the third largest distributor in the third largest economy
- Leveraging SYNNEX cost efficiencies and scale
- Global BPO centers allow for 24/7 operations (North America, Central America, Asia, and Europe)
- SYNNEX outsources our Tech Support for Direct TV in the Pacific Rim
- SYNNEX outsources our Tech Support for Linksys, a division of Cisco
- Acquired Westcon Comstor in 2017

International Shipments: SYNNEX is able to ship internationally. However, there are strict requirements of our Manufactures contracts and Government guidelines.

Before committing, you should always work with SYNNEX sales team for freight quote and lead time. Your SYNNEX sales team will work with SYNNEX Customs department to insure all necessary information including but not limited to Vendor approval.

With 16 distribution facilities nationwide, SYNNEX gets the right products to market, right-on-time. In addition to reducing shipping times, our regional warehouse placement slashes freight costs to customers, helping them win deals and boosting their margins.

Corporate Headquarters: Fremont, California

Sales Headquarters: Greenville, South Carolina

Warehouse Locations:

- Atlanta, Georgia
- Chantilly, Virginia
- Chicago, Illinois
- Richardson, Texas
- Keasbey, New Jersey
- Grove City, Ohio
- Miami, Florida
- Olive Branch, Mississippi
- Portland, Oregon
- Ontario, California
- Las Vegas, Nevada



Years in Business/Reputation/References

Quick Facts

Established: 1980
Chief Executive Officer: Dennis Polk
Corporate Headquarters: Fremont, CA
Traded: NYSE (SNX)
Duns #: 112375758

Reputation

Fortune 158 Corporation
Rated #1 in Relationship, Price & Availability by CRN
Rated Best Channel Strategy Gartner
Honored at HP's 2012 Americas Partner Conference with the prestigious "Partner in Excellence Award" for HP Distributor Growth 3 years running
<http://ir.SYNNEX.com/releasedetail.cfm?ReleaseID=568439>
Intel's #1 volume Distributor

Excellent Public Sector Past Performance and Program Management

As a leading worldwide IT distributor, SYNNEX partners with more than 5,000 Federal, State, and Local Government and Education customers (SLED). We have excellent past performance in the Public Sector space, owning and managing three GSA Schedules for over 20 years.

As a contractor, SYNNEX has worked closely with the U.S. DOE in the construction of their Superdome advanced computer servers at Lawrence Livermore National Laboratories.

Our experience in this market has helped us to develop similar processes in the SLED marketplace. SYNNEX manages over 35 SLED contract vehicles for our manufacturing partners in Texas, Florida, South Carolina, and nationally through NASPO ValuePoint, USETPA, and NCPA Contracts. Our NCPA contract sales to date total more than \$35 million from September 2016 – March 2019.

References

SYNNEX helped design and build what was then the world's largest Super Computer, housed at Lawrence-Livermore Labs
Helped design and build the Facebook Data Center
Past performance includes builds for Blue Coat and Sun Microsystems
Delivered 15,000 desktop units to USDA (8,550 total orders were consolidated to 60 invoices)
Delivered 25,000 CTO desktops on a rollout basis in 30 days
Involved with Raytheon/CSC desktop refresh project (over 15,000 desktop units)
132 consecutive quarters of profitability
Datacenter OCP builds for Amazon and Facebook
Dedicated Sales Teams/Quoting Process/Hours of Operation/Global Presence

Reseller and Business Enablement Services

SYNNEX provides numerous reseller and business enablement services, including:

Document Solutions specializes in the conversion of paper documents to digital, from distributed scanning systems, document management applications, and image capturing software, to storage and retrieval, disaster recovery, and versioning

Financial Services credit and financing options help reseller's compete for large deals while conserving capital, with little to no up-front cash commitment

Healthcare Program helps resellers build and grow a healthcare sales practice and gain insight into an estimated \$110 B business

Hosted Solutions robust outsourced SaaS applications at a huge cost savings that develops solid margins and revenue streams with few barriers to entry

HP Enterprise Server and Storage Solutions specialized sales and support teams focused on HP offerings in the enterprise space

Integrated Communications Group (ICG) combines voice, data, video, security, and messaging to deliver best-in-class, unified communication strategies

Jack Of All Games is a leading video game provider in North America combining industry knowledge with proven distribution expertise servicing the retail channel

New Age Electronics is the nation's leading sales and distribution partner delivering an unsurpassed channel management model to consumer technology retailers and manufacturers

Office Supply Solutions has collateral equipment such as printer cartridges and office materials, enabling resellers to become specialized product providers and increase total sales scope

On Demand Services server assessment and virtualization, security, data backup and recovery, field and help desk services, equipment recycling and trade-in, and more supplements resellers' capabilities

Open Source Channel Alliance (OSCA) is a consortium of Independent Software Vendors (ISVs) delivering open source technologies to our customer base

PC Wholesale is a reliable, one-stop shop for new, refurbished, end-of life, and overstock computer and consumer electronics products

PRINTSolv is an on-ramp, managed print solution to handle consumer demand billing, supplies replenishment, and total fleet management, with the reliability of a lease

Public Sector Program is the only broadline IT distributor with its own GSA Schedule to help resellers build and grow their government business, plus custom, comprehensive solutions that expand their play in the education market.

Reseller Marketing Services leverages the power of SYNnex Marketing on behalf of our reseller customers to increase their reach and improve their return on their enduser marketing spend value-added services.

Software Solutions industry-leading products and a full complement of services and support to help resellers capture, hold, and grow their software accounts

Strategic Procurement recruits and manages specialty vendors required to complete a reseller's solution, while simultaneously allowing the vendor access to SYNnex's broader customer base

Supply Chain Solutions is a TOTAL supply chain solution that reduces logistics costs and inventory cycles and improves service levels

Systems Integration Division (SID) has custom server, storage and appliance solutions to customers spanning verticals like network security, application acceleration, health IT, streaming media and other applications tied to specific software and services

Technology Solutions Division (TSD) designs integrated solutions for new and emerging technology markets, such as: network security, telephony and unified communications, printer and document management, physical and network security, and AutoID/POS systems

Varnex and Varnex Public Sector is a vendor-sponsored reseller community focused on the SMB market, with specialized tracks for members engaged in the public sector markets

Visual Solutions is a multi-vendor communication, training, and support for Digital Signage, Projector, and Pro-AV sales

Wide-Format Solutions specializes in large-format printers, supplies, and media

Westcon-Comstor Purchased in May of 2017, Westcon focuses on UCC, Software Security and Networking manufacturing lines including Cisco, Juniper, Palo Alto and Check Point Software.

Dun & Bradstreet Number: 11-237-5758

Company's Organizational Chart of our Team:

Contract Administration: Ed Somers, eds@synnex.com, 864-349-4374

Pricing/Reporting: Jennifer McEachern, jennifermce@synnex.com, 864-349-4079

Sales: Cory Fortune, coryf@synnex.com, 864-349-4560

Jaime Grimm, jaimeg@synnex.com, 864-349-7589

Business Development: Randy Finley, randyfi@synnex.com, 864-349-4390

E-Rate/Grants: Tim Evatt, time@synnex.com, 864-349-4405

Education Team Leader: Brent Odom, brento@synnex.com, 864-349-4039

Public Safety Team Leader: Mike Gambrell, mikega@synnex.com, 864-349-4881

Corporate Office Locations

Corporate Office: Fremont, CA

East Coast Sales Office: Greenville, SC

Midwest Sales Office: Dallas, TX

Distribution Centers: Fremont, CA; Las Vegas, NV; Atlanta, GA; Dallas, TX; Chicago, IL; Olive Branch (Memphis), MS; Chantilly, VA; Los Angeles, CA; Carson, CA; Miami, FL; Keasby, NJ

Integration Facility: Olive Branch, MS

Key Contacts:

Contract Administration: Ed Somers, eds@synnex.com, 864-349-4374

Pricing/Reporting: Jennifer McEachern, jennifermce@synnex.com, 864-349-4079

Sales: Cory Fortune, coryf@synnex.com, 864-349-4560

Jaime Grimm, jaimeg@synnex.com, 864-349-7589

Business Development: Randy Finley, randyfi@synnex.com, 864-349-4390

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Education Team Leader: Brent Odom, brento@synnex.com, 864-349-4039

Public Safety Team Leader: Mike Gambrell, mikega@synnex.com, 864-349-4881

Standard Terms of Payment:

Net 30 terms are standard. However, we offer an entire portfolio of alternative finance options from leasing to escrow.

Who is our Competition in the Marketplace?

Ingram Micro; Tech Data; Arrow; Avnet

Provide Annual Sales for last three years:

	2018	2017	2016
Cities/Counties	\$1.6 billion	\$1.4 billion	\$1.2 billion
K-12/Higher Education	\$1.2 billion	\$992 million	\$856 million
Federal	\$1.1 billion	\$887 million	\$731 million

What differentiates our Company from Competitors?

We empower our resellers with valuable tools and solutions that they can easily integrate into their operations and support them with world-class professionals. We execute our business with speed and efficiency and are willing to invest into infrastructure to best support our manufacturers and reseller partners.

Describe How your Company will Market this Contract if Awarded.

SYNNEX has a significant amount of experience owning/managing Public Sector contracts. These vehicles do not sell themselves and require a significant amount of investment in sales and demand generation to make them successful. Our plan will include a number of facets addressing both resellers and endusers. Although we don't sell direct to endusers, we do have a team that provides enduser demand generation through call out campaigns; print/mailers; e-mail; website contract landing page and an electronic storefront offering. For our resellers, we will pull our historical procurement data per awarded vendor line to identify the most responsive/responsible resellers selling into State and Local Government, K-12 and higher education nationwide. To date, we have identified 50 resellers and will use this list to identify those resellers we want to authorize on the contract. Likewise we will do this nationwide and include higher education institutions and state/local government sales as well. In this way we can ensure we have the

correct "feet on the street" in all areas covered by NCPA. With this select group of resellers, we will implement regular trainings to ensure they understand the NCPA contract and the target audience. Ongoing efforts will be to establish a regular sales meeting cadence in which we review sales efforts, pending opportunities and any issues. Manufacturers and their local sales teams will likewise be engaged to assist in the identification of opportunities and special pricing. We will provide support for table top shows, collateral and web landing pages for our participating resellers. Ultimately, we see our role as an IT distributor to provide all of the tools a reseller will need to increase their sales on this contract and to help develop the partnership with the vendor and their field sales teams. SYNEX will also make available our extensive technical support team and 24/7 customer service call center to ensure exceptional customer support.

Marketing this contract will include a number of simultaneous activities:

- Press release
- Identifying the resellers we want to authorize to promote this contract
- Reseller recruitment and training
- Multiple training webinars for both internal sales teams and external customers
- Dedicated NCPA web page development
- Development of marketing materials
- Attending industry events and table, top shows
- Ongoing reseller recruitment efforts and internal sales trainings
- Enduser demand generation team will drive awareness with endusers on behalf of our resellers

Describe How you Intend to Introduce NCPA to your Company

Contract Management Summary

Award

Create T's & C's summary; develop pricing calculator
Communicate win internally and with each vendor line
Determine rules of engagement; assign responsibility roles

Recruitment

Identify Resellers: Vendor lists; SYNEX POS; Sales Manager's; OSRs prior to award
Training: onsite; online; webinars
Establish eligibility requirements
Sign participation agreement

Contract Management

Monthly contract review by SYNEX contracts team - the good, the bad and the ugly
Monthly status calls with each participating reseller
Quarterly cadence calls with the contractor community
Ongoing calls with participating vendors to update/revise strategy.

Initial Kick off phase-

Upon award, communicate to vendor and internal vendor PM/BDM teams
Put together contract terms and conditions; pricing calculator; price file
Review administrative requirements
Set e-mail aliases
Webpage development-contract details, calculator, location for vendor ads, forum, Q&A
Determine vendor's strategy and reseller engagement; special pricing
Establish reseller qualifiers, sales minimums, agreement
Identify reseller candidates via POS, ISRs, OSRs and vendor input
Contact reseller
Require business plan/marketing plan
Conduct trainings via webinars of resellers, sales reps, BDMs, PMs and vendor
Possibly conduct joint road shows to promote/train
Press release
Marketing materials for resellers

Ongoing management-

Trainings/webinars - initially and ongoing
Product refresh - marketing and communication
Business development-slip/gain report for both reseller and vendor
Business development-monthly sales report to vendor with email updates
QBR for reseller (or as needed)
QBR for vendor
Vendor seasonal pricing for this community
QBR webinar for reseller community
Marketing events
Updating Reseller database with contact information

SYNNEX has identified our training processes in the preceding sections for both inside/outside sales teams; our business development team and authorized resellers and solution providers. Essentially, it will entail training, collateral, PPT presentations and onsite visits to conduct Q&A. Training is an ongoing process that should be scheduled throughout the year on webinars, onsite trainings and industry events. Communicate access to the website; collateral that is available; processes on obtaining quote/orders and contract pricing. All aspects of the contract, from marketing it to the enduser to customer service to tech support, needs to be explained.

Describe your Firm's Capabilities and Functionality of Your On-Line Catalog/Ordering Website

See attached pdf document

Describe your Company's Customer Service Department

SYNNEX Customer Service and Return Policy

PRODUCT RETURNS Return requests may be submitted through the following channels:

CUSTOMER SERVICE Hotline: 800-756-1888 Monday through Friday 8AM-8PM EST

EMAIL: CSHELP@SYNNEX.com

WEBCHAT:

http://apps2.link2support.com/WEBCHAT%20SYNNEX/Main.php?do=_WEBCHAT&submit=Login

REQUIRMENTS

Defective or damaged Products or those subject to customer remorse may be returned to SYNNEX by adhering to the Requirements below.

1. Reseller must obtain a valid RMA number for all returns.
2. As the distributor of manufacturer branded products, SYNNEX must adhere to the manufacturer's return policies. These policies include adhering to final dates of return or re-stocking fees for returns. At a minimum, SYNNEX agrees to a 30 day return policy for unopened product.
3. Not all product lines are eligible for this return policy. Check with your SYNNEX salesperson to verify specific eligibility.

PROCDEURES

The procedures provided below for replacement or credits are the exclusive remedies to Reseller for any claim related to any defective or damaged Products or customer remorse.

1. RMAs will be issued for items eligible for return. If any item is ineligible for return, Reseller will be informed and the RMA will be denied.
2. SYNNEX will not be obligated to replace or provide credit for Products returned as defective and damaged from abuse, misuse (including improper storage) or other product warranty exclusion, from attempted repair, or during repossession or shipment to SYNNEX.
3. Ineligible returns and returns not on approved RMAs will be disposed of at SYNNEX's discretion with no credit, and a charge back will be issued for any ineligible deductions taken.
4. RMAs expire within twenty (30) days of issuance. SYNNEX has the right to refuse returns after such date.
5. SYNNEX will respond to RMA requests within forty-eight (48) hours of receiving from the customer. Requests must include the following information:
6. Sales Order Number
7. Description of merchandise
8. Manufacturer part number
9. Quantity
10. Specific reason for return and condition of product: Factory Sealed or Open
11. Serial Number
12. Notification of approved RMA requests will be made via fax or e-mail. Authorized returns must be shipped freight prepaid.
13. Returns must be received at the return location designated by SYNNEX on or before the last date of return to be eligible for credit. Credit for returns will be issued within one (1) week of receipt of merchandise at the Net Reseller Price in effect on the date SYNNEX receives the eligible product
14. All returns must be in the original manufacturer box. A packing slip must be included in each box or pallet identifying the product numbers, quantities, number of boxes. A copy

of the RMA must be attached to all boxes for UPS shipments and at least two cartons for common carrier shipments. Boxes should be marked 1 of XX, 2 of XX, etc.

Green Initiative

Environmental Services

Recycle, Disposal, and Asset Buy-Back Overview

SERVICESolv specializes in the environmental recycling of retired IT equipment and print consumables. With expertise in risk mitigation, logistics, asset management, re-marketing, recycling, and data destruction, our recycle and disposal services help you responsibly handle your customers' outdated hardware.

SERVICESolv has experience processing the obsolete assets of companies in the financial services, healthcare, insurance, and legal industries, as well as for government and education. Our processing plants are equipped with state-of-the-art data-erasure and destruction technology to provide your customers with the peace of mind that all data and drive destruction is performed to the most-stringent international data-security standards.

To ensure that hardware is safe for reuse, SERVICESolv's standard data overwrite process includes a three-pass data wipe compliant with the U.S. Department of Defense 5220.22-M. Additionally, a certification of data erasure and destruction is furnished for each onsite service performed or shipment received.

What is the value of the SERVICESolv Recycle, Disposal, and Asset Buy-Back Services for you?

- Safe and compliant removal of assets and destruction of data
- Competitive offers for all hardware recycling, often including buy-back estimates
- Single point of contact for the entire project, from initiation through completion
- Tailored services to meet each client's individual needs
- Options for on-site data destruction

Get started with recycling IT equipment by downloading and completing the recycling worksheet from <http://www.SYNNEX.com/servicesolv/whatis/recycle.html>. Once completed, return the recycling worksheet to SERVICESolv@SYNNEX.com.

Assets Commonly Recycled

- Notebooks
- Desktops
- Displays
- Printers
- Print consumables
- Servers
- Storage systems
- Handhelds
- Networking equipment
- Many other electronics

Green Solutions

IT equipment can be up to 25% of total enterprise energy use, and datacenter energy use doubles every 5 to 8 years. As energy costs continue to rise, pressure builds on the bottom line. SYNNEX Green Solutions provides a set of tools and services focused on helping you tap into the sales potential and customer value for Green IT, delivering IT solutions that reduce energy and save your customers energy and money.

One of our most successful services is the SYNNEX Utility Incentive Program for resellers. This nationwide program is a list of identified electric utilities offering incentives to companies for IT

projects that save money. SYNEX handles the calculations, applications, and other elements for utilities to approve a project for incentives.

What is the value of Green IT?

Ability to identify IT projects that are eligible for electric utility rebates and to manage the paperwork process seamlessly.

Allows you to offer a Green IT solution in your services portfolio, showcasing your business as socially-conscious.

Manage customers' EOL assets through our E-waste recovery and recycling service that pays you for supporting a greener planet.

What are some of the features of SYNEX Green solutions?

Seamless management of the application process to obtain eligible rebates from participating electronic utilities

All products meeting ENERGY STAR or EPEAT ratings are identified in ECExpress and on our specific Green IT linecard

PO level and custom energy-saving calculators help you define cost savings to support ROI conversations

Development of custom Green IT Roadmap for complex or larger opportunities

Repository for third-party research and white papers you can leverage to develop a foundation for customer discussions



Web SYNEX.com Search...



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[eStorefronts](#)

[Customer Services](#)

A Solution Suite of Web Services, Mobile Application Development, ECEXpress, Hosted Storefront, and Electronic Services!

Web Services/XML

Increase your business capabilities by integrating easily into ours.

Gain real-time leverage through the SYNEX ERP system to grow your business faster and more efficiently.



Mobile Application Development iPhone/Android/Blackberry/Palm

Not only has SYNEX opened ECEXpress to multiple mobile platforms, but we can make your applications mobile too! Our low cost, high efficiency modeling provides great quality and fast turnaround on your mobile applications needs.



Grow Your Sales using ECEXpress Your one-stop eCommerce site with us.

View license and warranty upsell opportunities, set inventory and pricing alerts through XpressTrak, and subscribe to customized RDS reports for vendor specific data!

Personalized Online Storefront

We host your specialized store for you.

Get simple, seamless eCommerce with SYNEX, Provide your customer access to all manufacturers and categories available from SYNEX at a competitive price.

Electronic Services (EDI/FTP)

The best pricing, availability, and product specifications.

Use B2B/eCommerce (EDI/FTP) to connect directly to our ERP system.
Use our wide array of services to receive the most accurate and up-to-date product information.

Make your business leaner and faster

Email us at: eSolutions@synnex.com

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[Introduction](#) [Highlights](#) [Features](#) [Pricing](#) [Request More Info](#)

Introduction



Now your customers can buy online directly from you.

Need a web-based online store to sell products to your customers?
eStorefrontmall.com - developed and hosted by SYNEX - does just that.
You don't need to worry about servers, internet bandwidth, or writing lines of code.

The same products you buy from SYNEX are now available to you to offer to your customers.
You control your product catalog - offer as many products as you wish.

What's more, product content is updated daily.
Your customers get the most up-to-date information that is available.

Now accepting:



Highlights



Offer your customers every SYNEX product, or pick your categories

You control what you want to sell. Choose from our manufacturer listing and narrow your product offering by selecting product categories or even individual skus if you wish.

You have access to more than 100,000 skus.



Set pricing for some or all of your customers.

You control your own pricing. Set a certain percentage, or set specific pricing: your choice.

Do you want to charge select customers different pricing? eStorefrontmall.com allows you to do just that.

[Top](#)



eStorefrontmall.com can mirror your brand



Order Management Controls are Built-in

You can embed **your company logo** and set certain colors and styles to **match your own company brand**.



Show product images, specifications and accessories/add-ons

All the product information available from SYNnex's ECEXpress online ordering system is available in eStorefrontmall.com.

Depending on the type you select, you can **stop, review, and release** orders if you wish, or allow all orders to auto-process. The choice is yours.

If customers have a **special bid number** from a manufacturer, eStorefrontmall.com can accept that and pricing will be updated.



Real-time pricing and availability

SYNNEX's own inventory numbers display.

Your customers see exactly what is available. We can display the actual inventory number, or show the product as In Stock/Out of Stock.



Promote products by offering online coupons

Your customers can take advantage of sales/promotions you offer by entering product coupons.

You can track your coupon codes to see how successful your promotions are.

Secure online ordering gives customer peace of mind

eStorefrontmall.com comes with [Verisign security](#) and [PCI compliance](#), so customers don't have to worry about their sensitive information being compromised.

Customer can use their credit cards, and we'll reimburse you using our Rewards program. (End-user billed store only)



Customers can track their own orders

With our XpressTrak order tracking option (no extra charge), your customers are notified by email when their order ships and is delivered.

XpressTrak allow your customers to know where their orders are without having to contact you directly.

Business reports give you insight about who's buying what

Get a daily summary of who is buying what, and when. Login to get your reports, or have them delivered daily via email.



Features

Setup and Maintenance

Item

Developed and hosted by SYNnex (no servers, bandwidth to worry about)

Based on SYNnex's ECExpress online ordering system, a full-integrated, integrated eCommerce platform that continues to evolve

Create your own niche catalog, or offer all SYNnex skus (approx. 100,000)

Includes Search and Add to Shopping Cart functionality

Secure checkout (Verisign and PCI compliance)

Ability to accept coupon codes and special bid numbers

Select product assortment based on manufacturer, manufacturer category, product category or individual skus

Set your pricing, down to the sku level

Rich product information, including product images, technical specifications and accessories/add-ons, updated daily

'Green' product search included

Default shipping method and optional shipping methods (as upgrades)

Add your company's sales, technical support and customer service contact information

Realtime Inventory display from all SYNnex warehouses?

Option to require customer to login, or leave open to anyone

SYNnex Helpdesk assistance by phone/email

Order Processing and Billing

Item	Enduser-billed version	Reseller-billed version
Order is routed to SYNnex for processing and shipment	Yes	Yes
Customer enters their Credit Card, Shipping Address etc.	Yes	Yes, with additional purchase order field
Order is routed to reseller for review/approval before routing to SYNnex		Yes
Order ships from SYNnex warehouse with reseller address/contact info on packing list/receipt	TBD	TBD

Pricing

Initial setup fee = \$99

Monthly maintenance fee = \$199

Here are the benefits you get with eStorefrontmall.com:

1) A Proven eCommerce Platform

eStorefrontmall.com is built on top of ECExpress, SYNnex's mission-critical reseller ecommerce platform. You get reliability and comfort knowing we have integrated our code platform, web server knowledge and ERP processes into eStorefrontmall.com.

2) Security for your customers and for you.

eStorefrontmall.com offers the following security features:

- Payment Card Industry (PCI) Security for enhanced payment card data security.
- VeriSign – our sites are VeriSign secured
- Sensitive information is transmitted by Hypertext Transfer Protocol Secure (HTTPS), providing encryption and secure identification.

3) Up-to-Date Product information, Technical Specifications, descriptions and Product Images

Maintaining a catalog of product in an online store can be difficult, as new products are introduced and older products expire.

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4) Evolving platform

When you look at partnerships, you need to feel comfortable knowing your partner grows with you. Your Storefront is maintained in-house by experienced SYNnex staff.

eStorefrontmall.com evolves based on requests from other customers. You gain the added benefit of better tools and upgrades.

With eStorefrontmall.com, you don't have to worry about building your own eCommerce store or maintaining complex software. The same platform you use to order from SYNnex is what you can offer your customers.

You can concentrate your efforts on giving your customers the attention they need, and they can place orders whenever they want, at any day/time they want.

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TAB 5 – PRODUCTS AND SERVICES

SYNNEX is a broad-line computer products distributor with over 1,000 OEMs on our corporate line card. We have 11 distribution centers nationwide with the ability to deliver product within 1-2 days. We also have a full service integration facility located outside of Memphis, TN that can provide a full range of integration services. Our authorized OEM list is attached. Products will include mobility, networking, security, storage, software, IoT and cloud. We are also including our full range of services.

We sell to over 25,000 Value-Added Resellers (VARs) and solution providers nationwide with over 7,000 active resellers on a monthly basis in the Public Sector market. We intend to offer an ecosystem of resellers to help support this contract and providing onsite sales and technical support and customer service. We will be able to offer complete coverage nationwide in support of the NCPA contract.



SYNNEX CORPORATE 2019 LINE CARD

Corporate Headquarters

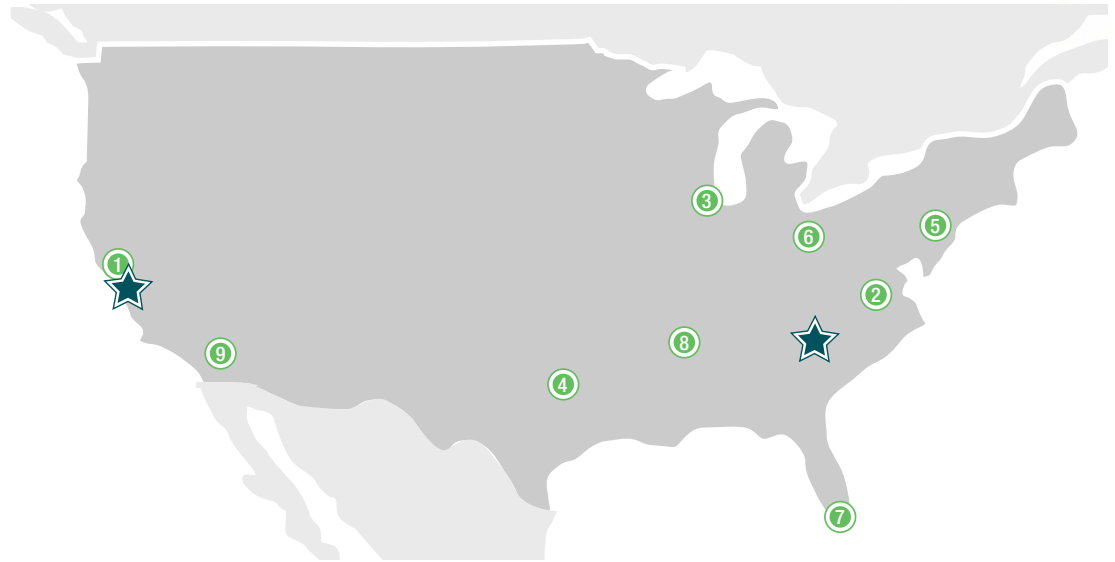
Fremont, California

Sales Headquarters

Greenville, South Carolina

Warehouse Locations

- 1 Tracy, California
- 2 Chantilly, Virginia
- 3 Romeoville, Illinois
- 4 Richardson, Texas
- 5 Monroe, New Jersey
- 6 Grove City, Ohio
- 7 Miami, Florida
- 8 Southaven, Mississippi
- 9 Chino, California



*ISO-9001-2000 Manufacturing Facilities

ADVANCING IT INNOVATIONS

Map your destination to increased productivity, cost savings and overall business success. Our distribution centers are strategically located across the United States to provide you with product where you need it when you need it. Each of our distribution centers provides our customers with warehouse ratings of nearly 100% in accuracy and PPS (pick, pack and ship) performance. Couple that with unsurpassed service from our infrastructure support, giving you one more reason why you should be doing business with SYNNEX. That's service and infrastructure support you can rely on!

SERVICES

Sounds simple, but at SYNNEX we understand that true business growth requires access to meaningful, tangible business infrastructure, tools, and resources. That's why over the last year we've invested heavily in providing our partners with high-impact business services, designed from the ground up to provide real value, and delivering on our commitment to provide unprecedented support to our most valuable asset, our partners.

- GSA Schedule
- ECEExpress Online Ordering
- Software Licensing
- Reseller Marketing Services
- Leasing
- Integration Services
- Trade Up
- A Menu of Financial Services
- SYNNEX Service Network
- ASCII Program
- PRINTSolv

INFRASTRUCTURE

Components East
800.444.7279

Components West
888.756.4888

Government Sales
800.456.4822 Ex. 4007

Security Sales
800.444.7389

Leasing
800.451.5744

POS Solutions
800.753.6927

Customer Service
800.756.1888

OEM West
800.756.7888

CTI Products (Sales)
800.444.7359

Regional Office
800.756.5974

SMB Sales Group
855.899.0050

Supplies & Accessories
888.223.1164

Software
866.226.7532

License Online West
800.414.6596

**License Online Central/
East**
800.432.6980

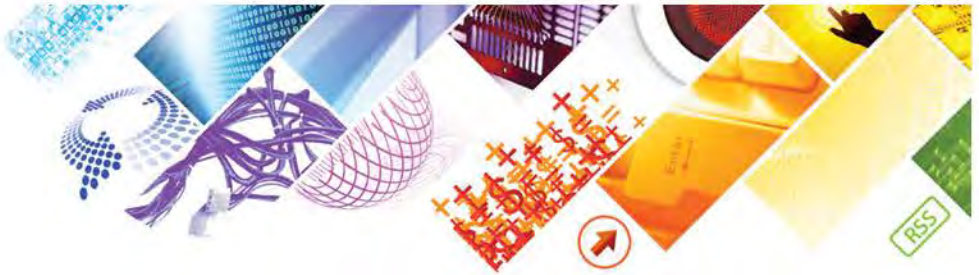
Auto ID / POS Sales
800.950.5974

**ICG Security &
Wireless LAN**
800.688.0751

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2019 LINE CARD

10ZiG
2FA
3D Classroom
3D Systems
3M Touch
3M Mobile Interactive Solutions
3S Vision
3VR
4D Global
4Sight
6fusion
65bit Software
911 Enable

A Deeper View
AAEON Electronics an ASUS Company
ABBY Software ESD
Absolute Software
ABVI
Access Data
Accessory Power
Accortec
Accu-Tech
Accuvision
Acer
Act-On
Actian
Actifio
Actineon
Actiontec
ActivIdentity Envoy
Actsoft
Acuo Technology
Adaptec
Adaptiva
Adata
Add-On Computer Peripherals, LLC
Addlogix
Addmaster
ADESSO
Adlink
Adobe
Adrem Software
ADS Technologies
Advanced Input-Esterline
Advantech
Aegis Micro/Formosa- USA
Aerohive
Aetherstore
Afco Systems
After Mouse
AG Antenna
Agema
Agosto
Airclass
Akitio
Algo Communications
Alibaba Cloud
AlienVault
Alive Studios
Allen Systems Group
Allied Telesis
Alloccacoc
Alloy
Allround Automation
ALLSOP
Altair Engineering
Altaro
Althon Micro
Altia Systems
AltiGen
Aluratek
Ambir Technology
AMD/ATI Fire
Amer Networks (formerly Freedom 9)
Amico Accessories
AML
Amped Wireless
Amphenol
AMX
Amzer

Anacom Medtek
Anchor PD
ANCORA
Anthro Corporation
Antop Antennas
Anuta
Aomata
Aopen
AppAssure
Appspace
APC
API
Apreto
AppCom Solutions
Appistry
Apstra
Aquarius
Arbor Networks
Architext
Arclyte
Arctic Cooling
Areca
Aristo Flatbed Cutters
Armoractive
Armored Shield
Array Networks
Artisan
Artisan Infrastructure
Aruba Networks
Arxscan
Asante Networks
ASG
Aspect Software
Aspire/Standzout
Assist Education
Astro Gaming
ASUS
Asus CE
Asus Notebook
AT&T
Atdec
Aten Technology
ATI Graphics Cards
Atlantis Computing
Atrack
ATX
Audio Fetch
Audio Messaging Solutions (AMS)
Augmentix
Aurora Multimedia
Auslogics
Authen2cate
Authlogics
Autotask
Avanquest
Avaya
Avenues
Avermedia
Aviva Solutions
Axiom
Azend Corporation
Azpen

B+B Smartworx
BAE Systems
BAK USA
Bamboo Solutions
Bandura Systems
Bandwidth
Baracoda/Ingenico
Barco Medical
Barcoviev
Barnes & Noble
Barracuda Networks
Basler
Battery Technology
Bay Dynamics
Bay Technical Associates
BCDvideo
Becrypt
BedPhones

Bedwell Technologies
Belkin
Bematech
BenQ
Best Minds
Best Mounting/AFC
Better Energy Systems
Beyond Trust
Bidwell Technologies
Big Switch
BioTeam
Bitflow
BITS Ltd.
BitTitan
Bixelon
Black Box
Black Box Retail Services
Blocks
Blue Ant Wireless*
Blue Coat
Bluebeam
BlueData
Blueforce
Boardshare
Body Solid
Booz Allen Hamilton
BorderWare
Bosch Comm
Bouncepad
BoxIT
Brady People ID
Braggables/MJ Mitchell Consulting
Brainboxes, Ltd
Braven
Brenthaven
Bretford
Bretford Manufacturing
Bridge Communication
Brocade
Brother
Brother Mobile Solutions
BTH2
Buffalo Technology
Bump Armor
Bunce
Bush Industries
Business Logic
Buslink/Global Silicon
BYTECC

C2G
Cable Manufacturing
Cables Unlimited
Cachengo
CalAmp
Cambre Products
Canon
CAPSA Healthcare
Carbonite
Card Scanning Solutions
Case Power
Casio Projectors
CBM Metal
Celestix
Cenomax
CENTON
Centrify
Century Software
Certes Networks
Champion Solutions
Champion Systems
Channel Vision (Custom Installation)
Chargtech
Chassis Plans
Check Point Software
Checkpoint Security Systems
Chef Software
Chelsio
Chenbro
Chief Manufacturing
Ciena

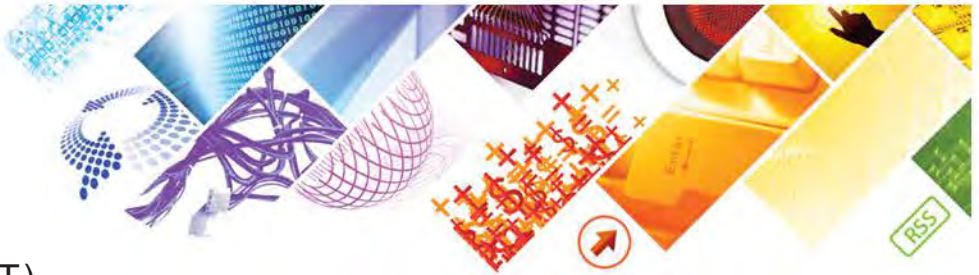
CIG
Cilutions
Cinemassive
Cisco
Clearcenter
ClearColor Ink
Clearone
Club3D
CME
CobWebs
Coby
CognitiveTPG
Cognito
Comcast Business
Commvault
Component One
Compu-Lock
Compulocks Brands
Compunetix
Computer Instruments
Computer Security
Computer Warranty Services
Comsquard Systems
Conarrative
Connection-E/Trifusion
Context Americas
Convertertechnology
Conveyant Systems
Coolmax
Copernicus
Core Security
Corel
Corente
Corilogix
Corologix
Corsair Micro
Cortado/Thinprint
Cplane
CPR Tools
CradlePoint
CraftUnique
Creative Labs
Creston
Crimson AV
Crimson Technologies
Crosstec
CRU-Dataport
Crucial Technology
CruDataport
CSDC
CTA Digital
Ctera
Cumulus Networks
Curriculum Loft
CXTEC
Cy-Fi
Cyberlink.com
Cybernet Manufacturing
CyberPower
CYBERPOWERPC
Cybertron PC
Cybric
Cycle Computing
CYCLONE
Cylance
CYREN

D-Link
Da-Lite Screens
Dahle
Daktech

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Damac
Dane Elec Corp
DAQRI
Data Drive Thru
Data Motion
Datacore
Datago
DataLocker Inc
DataLogic
Datamax Media
Datamax Software Group
Dataram
Dataxoom
Datel
Datera
Daymen Inc.
Decoded Bags
Definitive Technology
Déjà vu Security
Delphi Display Systems
DENAQ, Inc
Deployable Systems/Hardigg
DestructData
Devolutions
DH2i
Diablotek
Dialogic
Diamond
Diamondback Fitness
Dicota
Digedu
Digi International
Digistor
Digital Guardian
Digital Highway
Digital Peripheral Solutions dba Q-See
Digital Storm
DigitalPersona
Digium
Direct Dimensions
Distinow
Distrix
Docker
Doculex
DOD Tech
Dot Hill (eNex Systems)
DP Solutions
Draper
Drawp
Drobo
Dropbox Enterprise
DS3
DT Research
Dyconn
DYMO
Dynamic Systems

E-Sponder
Earthwalk
Eastman Kodak
Easy Tempo
Eaton Corporation
ECO STYLE
ECO TREND Cases, LLC.
Ecosol Solar Technologies
ECS Composites
Edge-core Networks
EDGE Memory
Edgeline Technologies
Edgewater Networks
Edgewave
Edigin
Education Collaborators
Educational Collaborators
EJ Technologies
Ekahau
Electroboard
Electrorack
Elegant Packaging

Elite Screens
Elliptical Mobile
Elmo USA
Elsa Group
Emathsmasters
Emerge
Encore Networks
Encore Software ESD
Encounter Pointe
Endor AG / Fanatek
ENET
EnGenius
Engineered Network Services
Enlight
EnMotus
EnovateIT
EnterpriseDB
ENTRUST
Envoy Data Corporation
Epson
Equus/Mirus Innovations
eReplacements
Ergotech
Ergotron
Ericom
Erwin
Esker
eSpark
ESTERLINE
Evault
Event Builder
Everfocus
Everki
EVGA
Evolis
Evoluent
Evolve III
Ex Point
Exablaze
Exablox
Exabyte
Excelero
Exorvision
Explain Everything
Extensis
Extenua

F5 Networks
Fabcon
Faction
Fargo Electronics
Faxback
Fellowes
FiatLux
Fidelis Cybersecurity
Filewave
Finisar
FireEye
Firemon
Firich/FEC
First Data
First Mobile Technologies
Fishtree
FivePoint
Fixmestick
Flexa Cutters
Flexa Dye Sublimation
Flexera Software
ForensIT
ForeScout
Foreseeson
Formax
Fortinet
Foscam Digital
Foxit
Freedom9
Frontrow/Phonic Ear
Fuji Film
Fuji Film Recording Media

Fujitsu America, Inc.
Full Armor
Full Spectrum Laser
Furman
Fusion-io
Futura Retail Solutions
Future Business

Gamber Johnson
Gammatech
Garland
Garmin
Gateprotect
GBC (a division of ACCO Brands)
Gefen
Geist Manufacturing
Gemalto Envoy
General Imaging
Genesis One
GeorgeJon
GETAC
GFI
Gigabyte
GiiNii
Glacier Computer
Global Environ. Svcs
Global Knowledge
Global Marketing Partners
Global Silicon Electronics
Gluster
GoGuardian
GoldTech
Goldtouch
Good Technology
Google
Graphus
Gridless Power
Griffin
GRS Weigh
Gryphon
Guardian Edge
Guidance Software
Gumdrop
Gvision

H&R Block ESD
Hannspree
Hapara
Hayes Software
Havis
Headplay
Healthcare Information (HCI)
Healthpostures
Hedvig
Hercules/Thrustmaster
Heritage Travelware
Heritage Travelware - Kenneth Cole
Hewlett Packard Enterprise
Hi-Fi Works
Hi-Value Toners
HID Identity/Synercard
High Wire
Higher Ground/HGGEAR
HiKVision
Hitachi Global Storage
Hitachi Hard Drive
HL Corporation/Flicker
HNC Virtual
Howard Medical
HP Inc
HQ Cam
HSM of America
HTM -Vertagear
Huawei
Huawei Device USA
Huddly
Humanetics
HumanScale
Hypersign

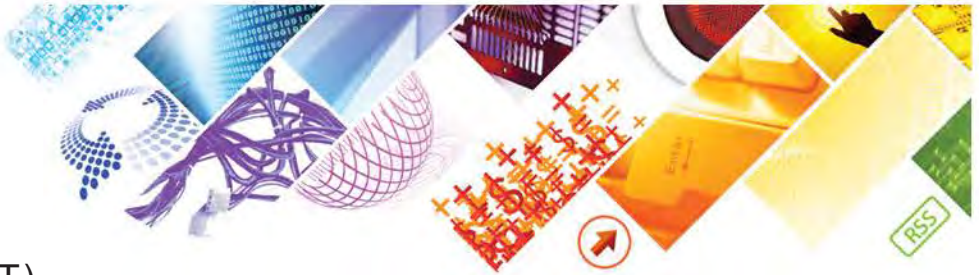
Hyundai

I-Blason
I'm SPA/I'm Watch
I/O Magic
i3 International
i3 Technologies
ICOP Digital
IDAPT
Idera
IGEL
IGI
IKAN Corp
iKEY
Imageware
Imagine Technologies
Imagistics
Imation
IMC Networks
Imperva
InBoxer
Incase
Incipio
Incisive Software
Independence IT
Independence IT
Indigo
Industry Weapon
Infinidat
Infoblox
Infocase
InFocus
InfoPrint
Informa Software
Infosoft-Fusion Charts
Infrascale
Ingres
Inkjetwarehouse
Inland Products
Innergie
Innovative Card Scanning
Innovative Office
Inseego
Insperity
Instant Technologies
Insulfab
Integra Networks
Integral
Intel
Intelligent Computer Solutions
Intelligent ID
Intellinet
Intuit ESD
Intuition
INUVIO
Inwin
ioFabric
Iogear
IOLO ESD
Iomega
Iosafe
IP Home Products
iPearl
IRSA Video
ISI
iStabilizer
iStarUSA
iStorage
IT In Motion
ITWorx
Ixia

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IXsystems
iYogi USA

Jaco
JAR Systems
Jaspersoft
Jatheon Technologies Inc.
Jaton
Jefa Tech
JetBrains
JMR Electronics
Joro
JPL
Juicepresso
JungleDisk
Juniper Networks
Just Systems Canada
JVC

Kaminario
Kanex
Kanguru
Kantek
Karv Flatbed Cutters
Kaser Corporation
Ken-a-vision
Kensington
Kerio
Keyovation
Keyscan
KeySource International
Keytronic
Kinesis
Kingston
Kingston Digital Inc
Kingston Distribution
Kinyo
Kitenga
Klas Telecom
Kleen Concepts
Knowledge Management Association
Koamtac
Kobian
Kobian
KODAK
KOM Networks
Komprise
Konftel
Konica Minolta
Kramer
KSI Data Sciences
KSI Envoy
Kwikset
Kyocera

LaCie
LandAirSea
Lanier
LapCabby
Laplink Software
Lasershield
Launchpad
Lawson Screen
LD Smart
Learn21
Legrande
Leica Geosystems
Lenovo
Lepide
Let's Gel
Level Platforms
LexisNexis
Lexmark
LG Electronics
Liaison
LifeSize
Lightspeed Systems
LigoWave
Likewise

Lilee
Lind Electronics
Link Depot
Linksys
LinkSystems
Linoma
Listenwise
Lite-On
Litronics Envoy
LittleBits
LiveTiles
LMI Solutions
Location Based Technologies
Lockdown Tech
Lockncharge
Loctek
Logbar
Logicube
Logitech
Longse
Lowry Software
Lsquared
Lumisource

M360
M&A Technology
Maclocks
Macro Image Technology
Magellan
Magix Software
Magma
Magnetic 3D
Magtek
Mainpine, Inc
MakeSense
Makitsco Displays
MMF POS
Man and Machines
Managed Objects
Manhattan
Mariner Software ESD
Markware
Materialise
Matrox
Maxell
Maxta
Maxtor
Maxtrak
MaxxFi
McAfee
Mediatech
medM
Mellanox
Memorex
Memorex Electronics
Memory Experts
Meridium
Merkury
Message Labs
Message Logic
Meta Company
Metadot Corp
Metafuse dba Project Insight
Metrologic
Metropolis
Metrovac
Mettler Toledo
MicroMicr
Micron
MicroPac Technologies
Microsoft
Microsoft ESD
Microsoft Hosted Exchange
Microsoft OEM
Microsoft Retail
Microsoft Surface
Microsoft Surface Hub
Milestone Systems
Mimo Monitors

Minicom
Minuteman Power Technologies
MIO Technologies
Mirantis
Mita
Mitsubishi
Mitsubishi Digital Electric America
Mizco
MJ Mitchell Consulting/Braggables
Mobelisk
Mobile Action Technology, Inc.
Mobile Demand
Mobile Edge
MobileMark
Mobiltrackr
Mobisystems
Mohawk USA
Mojo Networks
Monitors In Motion
Monnit
Monoprice
Moonwalk
MooreCo, Inc
Mota
Motion Computing
Motorola Phones
Motorola Solutions
Movavi Software ESD
Movea
MPak
MS - Cash Drawer
MSE
MSI Gaming Laptops
MSS Software
Multi-link
Muratec
Mutare
MyCDesk (Elyone)
MyStemKits

N1 Critical
N-Able
Nanonation
Nciphir Envoy
NCP Engineering
NDS Surgical Imaging
Nearpod
NEC
NEC Corporation of America
NEC Display Solutions
NEC Servers
NEC Software
NEC Storage
Nervepoint
Neschen Americas
NetAccess
Netcomm
Netgear
Netis Systems
Netlib
Netmotion
Netop
Netsparker
Netsurion - Eventtracker
Network Equipment Technologies
Netwrix
Neverware
Newell Co-Sanford
Newline
Nexenta
NexGen
Nicware/Niclabel
Niko Electronics
Nimbus Data Systems
Nitro PDF
Noble Locks
Nodeprime
Nokia
Nor-Tech

Norcent
Notable Solutions, Inc.
Novastor
Novuscell Batteries
Now Micro
Nuage
Nuance Communications
Nuance Dragon Medical
Numonix
Nvidia

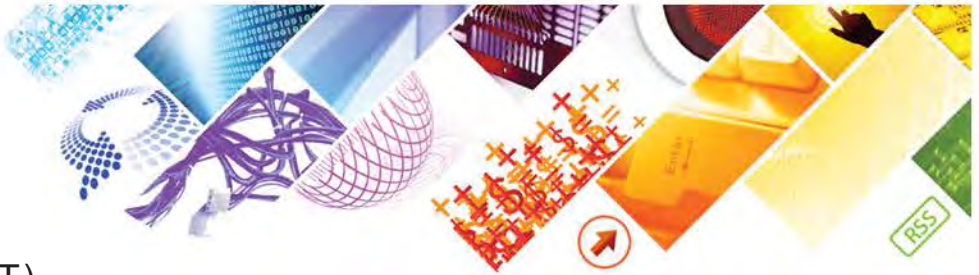
O'Neil Printers
O2 Security
Objectworld
Observint
Obsidian
OCN Labs
OCSys
Octa
OCZ Technology
ODIN Technologies
Ohbot
Okidata
Olea
OLIXIR Envoy
OminScan 2
OnCue
OneWorldTouch
OnSSI
Onyx Graphics Inc
Oomi
Open-E
Open-Xchange
Opengear
OPS Solutions
Optimum
Optoma
Oracle
Original Power
OrionVM
Ortronics
OSNEXUS
Otter Products
Otto
OutSystems
Overland Storage
Oxcyon

Packaging Strategies
Packet 8
Packetviper
Paessler
Palo Alto Networks
Panasonic
Panasonic Communications
Panasonic Consumer - Security
Panasonic POS
Panasonic Pro Video
Panasonic Projectors
Panasonic Toughbooks
Panda Security
Pannin
Panorama Antenna
Pantone Solutions
Papago
Para Sys. Inc.
Paragon Furniture
Paragon Software
Parallels
Partner Tech
Patriot Memory

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2019 LINE CARD (CONT.)

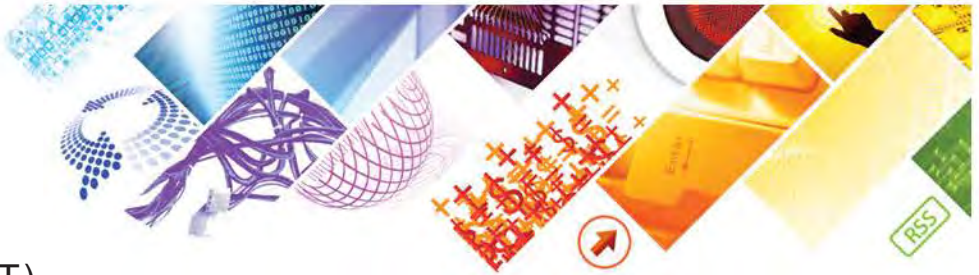
Patrol PC	Quanta	School Messenger	SoundTrap
Paxton Access	Quantum	Science Logic	SP Controls
Payoda	Quark	SCM Microsystems Envoy	Space Saving Solutions
PC Gearhead	Quart	SCO Group	Spark Integration
PC Matic	Quatech	ScopeStack	Spectrum Business
PC Pit Stop	Quattro	Scosche	Spectrum Corporation
PDUs Direct	Quest International	Scott Clark Medical	Speechswitch
Peerless Industries	Quest/Totoku	SCP	SpeedLink
Pelican	Quick Quality Cabinets	Screenrag	Sphere3D
PenPal Schools	Quicken ESD	Screenscape	SPIKES
Pentaho	Qumu	Scribe	Spracht
Perfect Fit		Seagate	SPRACHT
PeripheralLogix		SealShield	Sprinxle
PEXAGON		Seavus	SSE Technologies
Pexagon Tech		SecPod	SSG Consulting
PGI		Security First	SSH
Phantom Glass		Securly	Stadia Media
Pharos Science and Application		SEH Technologies	Staedtler Noris
Philips		Seiko Instruments	Star Micronics
PhishMe		Seiko Instruments USA	Startech
Phonic Ear		Sen.se	Startech.com
Photo Shelter		Sena Cases	STEC
Pi-Top		Sencore Inc.	Steganos
Pica8		Sengled	Stelle
Ping HD		Sennheiser	StemFuse
Pivot3		Sentinel	Stephen Gould Corp.
Planar		Sentry360	Still Secure
Plantronics		ServerTech	Stirling Communications
Plasmon Optical Media		ServicePoint365	STM Brands
PLE SOFTWARE GROUP		Services	StorageCraft
Plextor		Sharegate	StorageTek
Plug-In Storage		Sharp	StorMagic
Plum Laboratories		Shaun Jackson Design	Stormboard
Plumgrid		Shivnet	Stratus
Plus Technologies		Shuttle Computer	Stulz Air
PNY		Shuttle Security	SugarCRM
Point A Technologies		SI Screens (Screen Innovations)	Suitable
Policy Medical		Sierra Wireless	SUMMA America
Polycom		Sigma Photo	SunBrite TV
Polyvision/Steelcase		Signagelive	Supercom
POSBank USA		Signix	Supermicro
POSH Manufacturing		SilG	Surecall
Positron		Silex	Swiftpage
Posturite		SiliconDust	Swingline
Powercart		Silver Peak	Swyx
Powervar		Simple8	Syam
Precise Biometrics Envoy		Simplifi	Syba Multimedia
Precision Dynamics Corp		Simply NUC	Sychron
Precision Mounts		SIOS Technology, Inc	Sychron
PrehKeyTec		Sitch AI	Symantec
Premier Mounts		SKB Cases	Symantec Hosted Services
Premium Compatibles		Skin-It	Symbee
Prestige International		Skull Candy	SyncroSoft
Preton		Skykick	Synel Industries
Prevalent		Skykit	Synology
Prime View		Smart AVI	Syntax-Brilliant
Printek		Smart Modular	Syntela
Printer-Logic		SmartPower Systems	System Design Advantage
Printronic AutoID		Smith Enterprises	Systran
Printronic LLC		SMK-Link	
Private Label Media		Snoopwall	
Proline		Socket Mobile	
Prologic		SOFTEX	
Promethean		SoftLayer	
Promise		Software & Peripherals	
Promisec		Software Shelf	
Protect Computer Products		Solar Rig	
Protect Covers		Solarflare	
Proxima RF		Sole Source Technology	
Proximity Systems		Solid Line Products	
PSC		Solidfire	
Psion		SOLO	
Pulse Secure		Sonic Foundry	
Puppet Labs		Sonitronix	
Pure Orange		Sony	
Purple		Sony Chemicals	
		Sony Content Capture Solutions	
		Sony Professional Monitors	
		Sony Projectors	
		Sony Prosumer Displays	
		Sotel	
Qlogic	SA International		
QNAP	Safe-T		
Qualtrax	Safety Vision		
Quanmax	Sagemcom		
	Sakar-Altec Lansing		
	Salamander		
	Samsung		
	Sandisk		
	Sans Digital		
	Sanyo		
	Sanyo Denki		
	SAP		
	Sapien Technologies		
	SATO		
	Savin		
	Scala		
	Scale Computing		

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2019 LINE CARD (CONT.)

Tandesa
Tangent Computers
Tannoy
Targus
TCP Wave
TDK
TEAC
TeamOne Networking
Team Viewer
Teamboard
TEC Lighting, INC
Tech Global
Tech Products 360
Techguard Security
Technologies LTD.
Tegile
TEKLYNX International
Teleepoch
Telephonetics
Teles
Telit
TelWorx
Tely Labs
Tempest Lighting
Tempusnova
Tenergy
Teradici
TeraMedica
Teras
Texthelp
The Joy Factory
Thecus
Thermal Take
ThingLogix
ThreatTrack
Tidebreak
Tiger-Vac
Titan Radio
Tommo
Toolfarm
Toopher
Top Patch
Toshiba
Toshiba Security
Toshiba-Tec
Total Computing Solutions
Total Micro
Totoku Motor
Touch Systems
TP Link
TPcast
TPG
TPK VD
Tracewell Systems
Track Scan
Transcend Information
Tranxition
Tremolo Security
TRENDnet
Trenton Systems
TRG Group (Wenger/SwissGear)
Triad Floors
Tri-Color
Trident Systems
Tripp Lite
Tripwire
Trisys
Troy MICR
TSC
TSI Touch
Tuff Technologies
Turtle by Perm-A-Store
TVS (Eversun- Technologies)
Twinhead
Twistlock
Tyan
Tycon Power

UMANGO
Uniform Industrial Corp

Unify
Unirise
Unitech America
Universal Devices
Uniwide
UNXIS (SCO)
Unytouch Manufacturing/Firebox
Upcycle Goods
UPEK
Uptime Devices
Urban Armor Gear
US Robotics
USSi
Utility Associates
Utimaco

V5
Valcom
VanDyke Software
Vantage Point
Vantec
VARCommerce
Varonis
Vation Ventures
Vault
VCOM - Hamilton Buhl
VDO360
Veilux
Velocilinx
VeloCloud
Veracity
Verbatim
Verizon Enterprise
Vertiv
Viavi
Victorinox
Victory Multimedia
Videobank Digital
Videxio
Viewer Central
ViewSonic
VIO
Vipre
Vircom
Virsto
Virtuu
Visage Mobile
Vision Wireless
Visioneer
VisionMAX
Visix
Vistaquest
Vivid Laminators
VM Electronics
Vorp Energy
Votiro
VSS Monitoring
Vtech
VuPoint
VuRyte
VWR/Triumph Boards
VXL Instruments

Warp Mechanics
Wasp Bar Code
Watchguard
WD, a Western Digital Company
Webroot
Wellbeats
Welltron
WePresent
West Penn Wire
Westinghouse
WeVideo
White Label Document Services
WhyGosh
Williams Software Group
WinMagic
Winston International
Wiresoft

Wirexpress
Wizard Wall
Wolters Kluwer Health
Women In Bags / Fabrique
Wondersign
Woodware Furniture
Worthington Distribution
Woven Systems
Wyse

X-Rite Pantone
X-IO
Xerox
Xerox Scanner
XFX
Xi3
XPand Cinema
Xplore Technologies
Xsigo
Xtreme Cables
XtremeMac
XYZ Printing

Yamaha
YouSendIt
Yuneec

Zend Technologies
Zettaset
Ziften Technologies
Zimbra
Zinstall
ZLINE
Zoom Video
Zotac
ZTE
ZyXel

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SYNNEX Strategic Procurement

The Strategic Procurement division helps new vendors enter distribution by identifying, developing, and managing the vendors needed to complete our customers' solutions. These vendors represent many different verticals and business models and help us drive incremental value for our partners.



Why Choose SYNNEX as Your Distribution Partner?

Suppliers

More than 500 incremental vendors

Product Categories

- Commercial
- Professional AV
- Networking
- Manufacturing/Industrial
- Consumer electronics
- Public Sector
 - Government
 - Education
 - Regulated Industries
 - Healthcare

Full Distribution Services

- Logistics Management
- Product Fulfillment
- 24x7 Order Processing and Billing
- Technical and Sales Support
- Dedicated PM Team
- Virtual Inventory/EDI

CONTACT

Strategic Procurement

Email us directly at:

strategicprocurement@synnex.com

Call your SYNNEX Rep:

864-349-4117



SYNNEX

Strategic Procurement

2019 LINE CARD

Software:

2FA
Assist Education
3D Classroom
4D Global
6Fusion
65bit Software*
911 Enable
A Deeper View
Abbey USA
Absolute Software
Access Data*
ActiViduity Envoy
Act-On
Actsoft
Acuo Technology*
Adaptiva
Adrem Software
Alive Studios*
Allen Systems Group
Allround Automation
Altaro
Aomark
API*
Aporoto
Appistry
Aptara
Architext*
Arxscan
Aspect Software
Assist Education
Aurora Multimedia
Auslogics
Authentizate*
Authlogics
Avanquest
Aviva Solutions*
Bamboo Solutions*
Best Minds
Blueforce
Booz Allen Hamilton
Bridge Communication
Business Logic
Celestix
Centrify
Champion Solutions
Chief
Clearcenter
CobWeb
Computer Instruments
Connarative
Convertertechnology*
Conveyant Systems
Coral
Corenti
Core Security*
Cortado/ThinPrint*
CPR Tools
Crimson Technologies
Crosstec*
Crossvale
CSDC
Curriculum Loft
Cyberlink.com
Cyberloq
Cybric
Cyren
Data Motion
Datal
Deja vu Security
Devolutions
DH2
Digital Guardian
DigitalPersona
Dig-Cert
DP Solutions
Drawp
Dynamic Systems
Easy Tempo
Edgewave
Edigin
Ekahau
Emathsmasters
Encounter Pointe Software
Engineered Network Services
Enitrust*
Esker
Event Builder*
Excelero
Extensis*
Faxback
Fishtree
Flexera Software
Forensi
Foxit*
Frontrange Software*
Gemalto Envoy
Genesis One*
Global Environ. Svcs*
GoGuardian
Graphus
Hayes Software
Idera
IGI
Imageware
Incisive Software
Indigo
InfoSoft-Fusion Charts
Insperty
Instant Technologies
Intelligent ID
ITWorx
ISI
JetBrains*
Just Systems Canada*
Laplink Software*
Launchpad
Learn21
Lepide
Liaison*
LinkSystems
Linoma
Liquid
Litronics Envoy

Logicube
Lowry Software*
lsquared
M360
Magellan*
Magix Software
Make Sense
Markware
Materialise
Maxtrak
medM
Meridium
Meta Company
Metafuse dba Project Insight
Mobiltrackr
Mobisystems
MSS Software
MyCDesk (Elyone)
MyStemKits
Noigier Envoy
NCP Engineering
Nearpod
Nervepoint
Netlib
Netmotion*
Netsparkr
Netsurion - Eventtracker
Newverware
Nicware/Niclabel
Nitro PDF
Nodeprime
Novastor
Now Micro
Nuance Communications
Nuance Dragon Medical
Numonix
OrionScan 2
Open-E
Optimum
OrionVM*
Oxycon*
Paragon Software
Parallels
Payoda
PC PI Stop
PenPal Schools
Perpetuum
PGL
PhishMe
Photo Shelter
Plumgrid
Plus Technologies
Policy Medical
Pradeo
Preston
Prevalent
Printer-Logic
Privatizeme
Promisc
Puppet Labs
Qualtrax
Quattro
Quark
Qumu*
Radaptive*
Radiant Logic*
Rapid Deploy
ReCast
RedGate Software*
Retrospect*
RJS Software
Rootsecure
SA International
Safe-T
Sapien Technologies
Science Logic*
ScopeStack
Seavus
SecPod
Security First
Sentinel
Sharegate
Signagelive
Signix
Simple8*
Spectro
Spectrum Corporation*
Spikes
SPRACHT
Sprinxle
SSG Consulting
SSH*
StemFuse
Stratus*
Supercom
Swiftpage
Swyx
SynoroSoft*
Synrela*
Systran
TABLET Media
Tandega
TechTerra
Teramedita
ThingLogic
ThinkParq
Tidebreak
Toolfarm
Toopher
Total Computing Solutions
Transition
Tremolo Security*
Utimaco
VanDyke Software*
Varonis*
VideoBank Digital
Vircom*
Votiro
Waterdog
Wellbeats
Williams Software Group
WinMagic
Wolters Kluwer Health
Xmedius
Ziften Technologies*

Hardware:

3S Vision*
7Signal
4Sight
ABVI
Accessory Power*
Accortec*
Accu-Tech
Accuvue
Actifio
Actioneer*
Actiontec*
Aciuant
Addlogix
Addmaster
ADESSO
Adlink
Advanced Input-Esterline
Alco Systems*
After Mouse*
AG Antenna
Ago Communications
Allied Telesis
Alloacoc
ALLSOP
Altair Engineering
Ambir Technology
Amer Networks
Amico Accessories*
Amped Wireless
Amphenol
Amplivox
Amzer
Anacom Medtek
Anthro
Antop Antennas
Aquantia
Arclyte
Arctic Cooling
Armoractive
Armored Shield
Array Networks
Asante
Aspire/Standzout
Astro Gaming*
Atdec
Attack*
ATX
Audio Fetch
Avermedia*
Axiom
Azend*
Azper
BAK USA
Barco Medical*
Battery Technology
Bay Technical
BCDVideo
Belkin
Best Mounting/AFC
Better Energy Systems*
BioTeam
BITS Ltd
Black Box*
Black Box Retail Services*
Boardshare
Bouncepad
BoxIT
Bragables/MJ Mitchell Consulting*
Brainboxes, Ltd
Brenthaven
Bretford
Brother Mobile Solutions*
Bump Armor
Bush Industries
Business Machine Security
Buslink/Global Silicon
C2G
Cambre Products
Cellphone-Mate
CENTON
Certes Networks
Chargtech
Chassis Plans
Cilutions
Cinemassive
Club3D
CME
CompuNetix
Computer Security
Connection-E/Trifusion*
Coolmax
Copernicus*
Corlogix
CraftUnique
CRU Dataport
CXTEC
Cybernet Manufacturing
CyberPower PC
Cyberton PC
Cycle Computing*
CYCLONE
Damac*
D-Link
Dahle
Daktech
Dane Electric
DAQH
Datalogic
Datera*
Daymen Inc.*
Decoded Bags
Definitive Technology
Delphi Display Systems
DENAQ, Inc.
Deployable Systems/Hardigg
DestructData
Dialogic*
Diotia
Digistor*
Digital Highway

Digital Storm
Dinnow
DOO Tech*
Draper, INC
DT Research
Dycom*
DYMO
Earthwalk
ECO STYLE
ECS Composites
Edgeline Technologies*
EJ Technologies
Electroboard
Electrocrack
Elegant Packaging
Elite Screens
Elliptical Mobile
ELM Fieldlight LLC
Elmo USA*
Elsa Group
Emerge Technologies
ENET
Engenius
Envotite*
Envoy Data
Equus/Mirus Innovations
Egotech
Everfocus
Everki
Evolis
Evolve III
Exorvision
Ex Point
Fellowes
First Data*
First Mobile Technologies
FirePoint
Firmastick*
Foreseeson
Formax
Foscam Digital
Frontrow/Phonic Ear
Furman
Gamber Johnson*
Gammatech
Garland*
Gateprotect
Geist Manufacturing
GeorgeJon
GETAC
Glacier Computer
GSM of America
Global Marketing Partners
Goldtouch
Google
Gryphon
Gumdrop*
Gvision
Hanspree
Havis*
Headplay
Healthcare Information
Healthpostures
Hercules/Thrustmaster
Heritage Travelware
HNC Virtual
Howard Medical
HQ Cam*
HSM of America
HTM - Vertagear
Huawei*
Huddly
Humatics*
HumanScale
I3 Technologies
IBlason
I/O Magic
IDAPT
Ideum
Infocast
iKEY*
Incipio*
Infocase
InfraScale
Inkjetwarehouse*
Inland Products
Innovative Card Scanning
Innovative Office
Insulfab*
Intelligent Computer Solutions
Intellinet
Integra Networks
Isafe
Longse
Manhattan/Intellinet
Pearl*
IRSA Video
iStarUSA
IT In Motion
Jaco*
JAR Systems*
Jatheon
Jefa Tech
JMR Electronics
Joro
JPL
Juicepresso*
Kanex
Kanguru
Kantek
Kaser Corporation
Keezel
Ken-a-vision
Kensington
Kayscan
Keytronic
Kinesis*
Kingston Distribution
Klas Telecom*
Knowledge Management
Association
Kearmac
KOM Networks
KSI Envoy
Leica Geosystems

LandAirSea
LD Smart
Let's Get
Lexis Nexis
Lilee
Lind Electronics
Linksys
Location Based Technologies
Lockdown Tech*
Lockridge*
Loctek
Logbar*
Luthisource
M&A Technology
Maclocks/Compulocks
Magma
Mainpine*
Makiso Displays
Man and Machines
Manhattan
Marshall Electronics
MaxoFi
MediaTech
Mercury
Message Logic
Metadot Corp.
Metropolis
Metrovac
Mettler Toledo
Micropac
Mimo Monitors
Minuteman UPS
Mizco
Mobelisk
Mobile Demand *
MobileEdge
Monitors In Motion
Monnit
Monoprice
Moonwalk*
MooreCo, Inc
MPak
MultiLink
N1 Critical
Nanonation
NEC POS
Netis Systems
Netop
Newline*
Noble Locks
Nor-Tech
Novuscell Batteries
Observit
Obsidian
Octa
ODIN Technologies
Ohbot
Olea
OLXIR EnvoyTouch
OneWorldTouch
Omni
OPS Solutions
Packaging Strategies*
Packetviper*
Pannin
Panorama Antenna
Paragon Furniture
Patrol PC
Paxton
PC Gearhead
PDUs Direct
Pelican
Perfect Fit
PeripheralLogic
PEXAGON
Phantom Glass*
Pi-Top
Plug-In Storage*
Polyvision/Steelcase*
Positron
Posturite
Powercart
Powerpar
Precision Biometrics Envoy
Precision Dynamics Corp
Precision Mounts
Prestige International
Prime View
Proline
Prologic
Protect Covers
Proxima RF
Proximity Systems
Pure Orange
Quick Quality Cabinets
Pviewr
Rackmount.IT
Rack Solutions
Rain Design
RAM Mounts
Raritan
RCR International
RDK Products
Ready Dock*
Recordex
RedXDefense
RedyRef*
Relaunch Aggregator
ReplyXO
Revolution Acoustics
RLE
Robinson Windword, Inc*
Roccat
Rocstor
Rose Electronics
RSPA, Inc
RT Sales
Rubbermaid Medical*
Sakar-Altec Lansing*
Safety Vision*
Salamander
Samsonite
Scott Clark Medical *
SCM Microsystems Envoy
Screenscape
SealShield

Seamark
SEH Technologies
Seiko Instruments USA
Sengled*
ServerTech
Shaun Jackson Design
Shivnet
SI Screens
Silicon Power
Simply NUC
Sitch AI
SKB Cases
Skin-It
Skull Candy
Smart AVI
Smith Enterprises
Smith Micro
SMK-Link
Snoopywall*
Socket Mobile, INC
Software & Peripherals*
Software Shelf
Solar Rig
SoleSource Technology
Solid Line Products
SOLO*
Sonifoundry*
Sonitronix
SP Controls*
Space Saving Solutions
Spark Integration
Speedlink
SSE Technologies
Startech.com
Staedtler Noris
Stelle
Still Secure
Stirling Communications
STM Brands
Stutz Air
Suitable*
Sumar
SunBrite TV
Suncraft
Sveta Multimedia
TAA Products
Tablet Express
Tablet Kiosk
Tag Global Systems
Take Charger
Talkaphone
Tangent Computers
TCP Wave
Teamboard
TeamOne Networking
Team Viewer
Techguard Security*
Tech Products 360
Telephonetics
Teles
Telit
Tempest Lighting
Tenergy
Teras*
Thecus
The Joy Factory
THERMALTAKE
Tiger-Vac
Titan Radio
Tommo
Total Micro
TPcast
TP-Link
Tracewell Systems*
TrendNet
Tri-Color
Triad Floors
Tycon Power
Tycom Industrial Corp
Unirise
Universal Devices
Unytouch
Upcycle Goods
Uptime Devices
Urban Armor Gear*
USSI
Unity Associates
V5*
Vantec
Vation Ventures
Vault*
VCOM - Hamilton Buhl
VDO360
Velocix
Victorinox
Viper Central
VIO
Vistaquest
Viziflex
VM Electronics
Vorp Energy
Vtech
VuPoint*
VuRyte
WARR/Triumph Boards
VXL Instruments
WASP
WebPresent
Winson International
Wirexpress*
Wizard Wall
Woodware Furniture
Worthington Distribution
Xio3
Xoand Cinema
Xlore Technologies*
Xtreme Cables
Yuneec*
ZTE
Zyxel Communications

*Requires vendor authorization

TAB 6 - REFERENCES

**OPEN RATINGS Past Performance Evaluation is attached

Entity Name Samsung
Contact Name and Title Scott Sherrick, Director, Contracts and Proposals
City and State Ridgefield Park, NJ
Phone number 201-807-3132
Years Serviced 13 years
Description of Services Distribution and Contract Management Partner
Annual Volume \$NA

Entity Name Synergy Global Solutions
Contact Name and Title Alan Knapton/Vice President, Sales
City and State Victor, NY
Phone number 585-758-7220
Years Serviced 11 years
Description of Services Distribution Partner
Annual Volume \$NA

Entity Name GovDirect, Inc.
Contact Name and Title Danielle Zoz, President/CEO
City and State Clearwater, FL
Phone number 402-202-7081
Years Serviced 11 years
Description of Services Distribution Partner
Annual Volume \$NA

Entity Name Erb's Technology Solutions, Inc.
Contact Name and Title Jim Koch, President
City and State Cedar Rapids, IA 52404
Phone number 319-364-5159, ext. 169
Years Serviced 15 years
Description of Services Distribution Partner
Annual Volume \$NA

Entity Name AGM, Inc.
Contact Name and Title Tony Matthews, President
City and State Gaithersburg, MD
Phone number 240-899-2775
Years Serviced 15 years
Description of Services Distribution Partner
Annual Volume \$NA

Entity Name Bizco, Inc.
Contact Name and Title Paul Zoz, CEO
City and State Lincoln, NE
Phone number 402-323-4802
Years Serviced 17 years
Description of Services Distribution Partner
Annual Volume \$NA

Entity Name En-Net Services, Inc.
Contact Name and Title Ed Floyd, Vendor Alliance Manager
City and State Frederick, MD
Phone number 301-846-9901
Years Serviced 17 years
Description of Services Distribution Partner
Annual Volume \$NA

Entity Name V3Gate
Contact Name and Title Guy Nielson, V.P. of Marketing
City and State Washington DC
Phone number 703-462-3231
Years Serviced 18 years
Description of Services Distribution Partner
Annual Volume \$NA

Entity Name Whalley Computer Associates, Inc.
Contact Name and Title Stephen M. Cross, Director of Operations
City and State Southwick, MA
Phone number 413-569-4366
Years Serviced 17 years
Description of Services Distribution Partner
Annual Volume \$NA

Entity Name Westwind Computer Products
Contact Name and Title Steve Hull, Vice President
City and State Albuquerque, NM
Phone number 505-345-4720
Years Serviced 19 years
Description of Services Distribution Partner
Annual Volume \$NA

Past Performance Evaluation

1. COMPANY OVERVIEW

Primary Name : SYNnex CORPORATION
Alternate Name : SYNnex CORPORATION
D-U-N-S® : 11-237-5758
Address : 39 Pelham Ridge Dr
 Greenville, SC 29615
Telephone Number : +1 (864) 349-4861

Past Performance Evaluation

Report Date : 03-04-2019
Order Number 4287712

Company Information

Year Started:
Year of Current Control:
Annual Sales:
Total Employees: 1700
SIC/Line of Business: 7389/Business services, nec

2. SUPPLIER PERFORMANCE RATINGS

The supplier's overall performance rating is an assessment of predicted performance. Ratings are on a scale from 0 to 100, where 100 represents the highest level of customer satisfaction. The SIC-level benchmark indicates how the supplier's overall performance rating ranks in comparison against peers.

Overall Performance Rating

93



Overall, how satisfied do you feel about the performance of this company during this transaction?

Bottom

SIC:

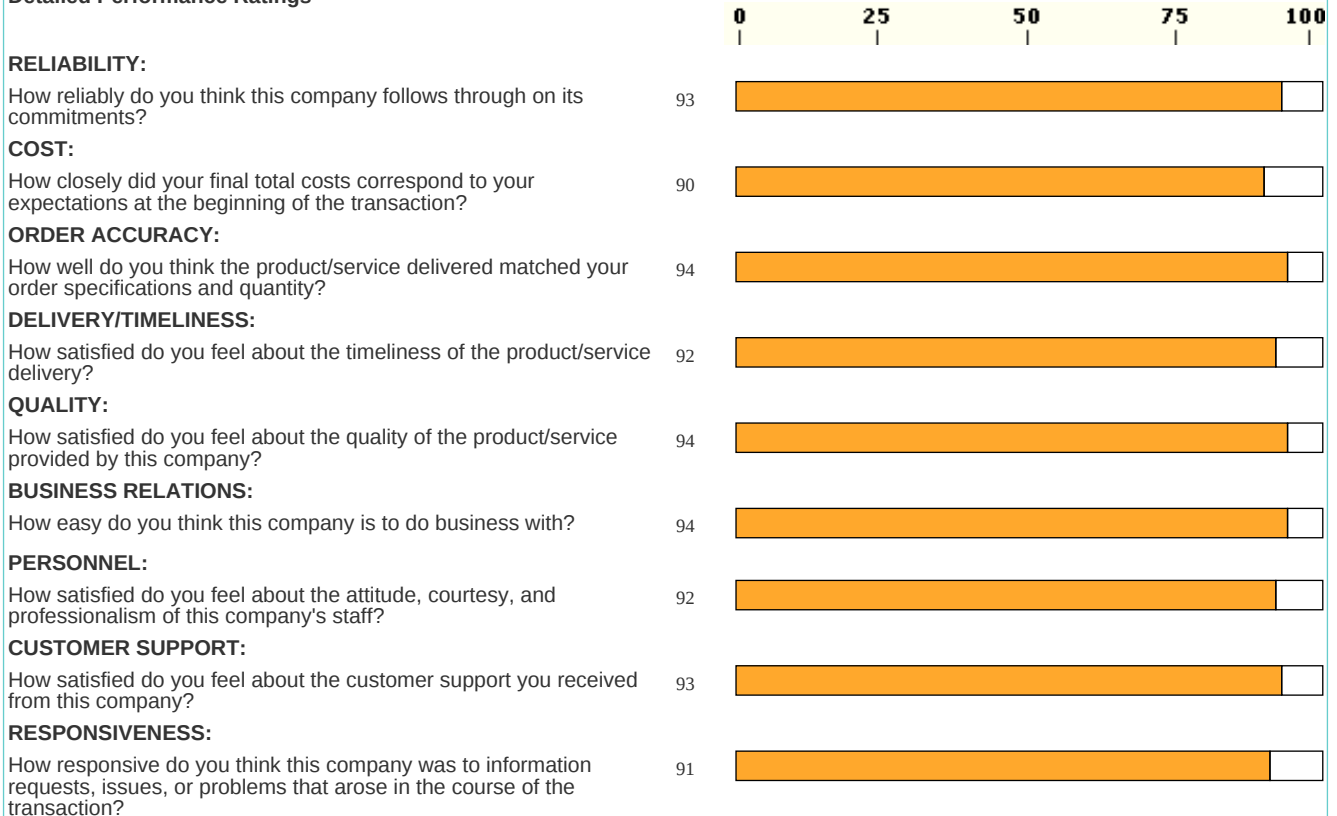
SIC/Quintile



Top

7389/Business services, nec

Detailed Performance Ratings



Past Performance Evaluation

Business Name : SYNnex CORPORATION

D-U-N-S® : 11-237-5758

Report Date : 03-04-2019

3. DISTRIBUTION OF FEEDBACK

This supplier's ratings were based in part on survey feedback from past customers. This chart provides a breakdown of the survey responses received from customers in the last 12 months. For each of the survey questions, the responses, which were provided on a 0 to 10 scale, are categorized as "positive" (9 to 10), "neutral" (5 to 8), or "negative" (0 to 4). All Customer feedback is provided confidentially; individual reference responses are not disclosed.

The percentages of responses falling into each category are shown below.



4. CUSTOMER REFERENCES SURVEYED

The most recent feedback obtained on this supplier came from companies in the following industries.

SIC/Line of Business:

7379/Computer related maintenance services	8748/Business consulting, nec
5064/Electrical appliances, television and radio	3577/Readers, sorters, or inscribers, magnetic ink
5045/Computers, peripherals, and software	7372/Business oriented computer software
3651/Household audio and video equipment	5044/Photocopy machines
7373/Systems integration services	5961/Computer software, mail order
3577/Optical scanning devices	5734/Computer and software stores
5044/Office equipment	5045/Computer peripheral equipment
3577/Printers, computer	5734/Computer software and accessories
5045/Computer software	5961/Computers and peripheral equipment, mail order
7373/Computer integrated systems design	

Total number of surveys completed : 34.

Note: The supplier ratings set forth above incorporate the responses and performance opinions of the surveyed customer references and not those of Dun & Bradstreet. Some references may not have provided ratings for all performance aspects.

The report may not be reproduced in whole or part in any manner whatsoever.

TAB 7 - PRICING

SYNNEX Corporation would like to submit our entire product catalog for inclusion in our response to this RFP. The price file below reflects the discount we propose.

Due to the depth and breadth of our entire catalog, for our previous NCPA contract, we proposed a 2% discount from MSRP because it is impossible to provide discounts for each manufacturer and/or for each product segment within each manufacturing line. In addition, we sell a broad range of products from commodities like printers and Chromebooks up to enterprise class data center server and storage manufacturers with a corresponding range of discounts. In order to offer the most complete, all-inclusive catalog offering, for the new contract we are proposing a deeper discount from MSRP as a minimum threshold discount for all vendor lines and product categories with the ability to offer greater discounts depending on the manufacturer and specific product segments being quoted as well as any additional discounts/rebates that are being offered by the manufacturer.

CATEGORY	MANUFACTURER	MSRP	DISCOUNT FROM MSRP (Not To Exceed Price to NCPA)
All categories	All Manufacturers	Varies	4%**

** Exceptions:

During the review of our previous NCPA contract, we identified the need to maintain the 2% discount relationship for Chromebooks, HP SmartBuys, Lenovo Topseller products, and all other promotionally priced products as well as for the following vendor lines: APC, Asus, Google, Cisco, Crucial, F5, Global Knowledge Training, Microsoft Software, NEC, Seagate and SYNNEX Services.

SYNNEX would like to reserve the right to amend this List of Exceptions from time to time on an as needed basis. SYNNEX agrees to provide NCPA with written notification and justification for any revisions/adjustments to this list.

SYNNEX Corporation NCPA Services Form

Type of Services Provided	Unit	Standard Price	NCPA Discount %	
Suggested Services:				
Analysis and Design	Per Hour	\$ 275.00	0%	
Application Certification	Per Hour	\$ 325.00	0%	
Asset Management				
Asset Tag Services	Per Unit	\$ 8.00		
UID Tagging & Reporting	Per Unit	\$ 16.00		
Standard Box Label	Per Unit	\$ 8.00		
Hardware Insertion in Printers	Per Unit	\$ 21.00		
Hardware Insertion in Desktops/Notebooks	Per Unit	\$ 16.00		
Kitting (combining components into a single case) *case not included*	Per Unit	\$ 11.00		
Over pack (combining components into a single plain brown box)	Per Unit	\$ 8.00		
Over pack and Box Label	Per Unit	\$ 14.00		
Google Enrollment (White Glove Service)	Per Unit	\$ 7.00		
Etch Logo- up to 4"x 4"	Per Unit	\$ 10.00		
Etch school/business name and/or 'property of ' info or Asset #	Per Unit	\$ 6.00		
Green Packaging - Gaylord boxing for multi-packing (11.6" devices only) (10 units/box)	Per Unit	\$ 40.00		
Intune Provisioning	Per Unit	\$ 8.00		
Desktop or Server Image	Per Unit	\$ 32.00		
Laptop or Tablet Image	Per Unit	\$ 30.00		
Cabling	Per Drop			
Configuration and Integration	Per Hour	\$ 275.00	0%	
Consulting	Per Hour	\$ 300.00	0%	
Data Backup Assessment, Design & Implement.	Per Hour	\$ 275.00	0%	
Data Storage Assessment, Design & Implement.	Per Task	\$ 275.00	0%	
Deployment Services	Per Hour	\$ 250.00	0%	
Desktop Services	Per Hour	\$ 225.00	0%	
Disaster Recovery	Per Hour	\$ 275.00	0%	
Disposal/Recycling Services	Per Hour	\$ 275.00	0%	
Document Management				
Engineering	Per Hour	\$ 275.00	0%	
Hard Drive Removal & Retention by the Buyer	Per Hour	\$ 225.00	0%	
Help Desk Support				
Inspection and Maintenance Services				
Installation	Per Hour	\$ 275.00	0%	
IT Staff Augmentation	Per Hour	\$ 275.00	0%	
Lan/Wan Infrastructure Services	Per Hour	\$ 275.00	0%	
Managed Services(Firewall Monitoring, Intrusion Detection)	Per Unit	\$ 275.00	0%	
Network Design & Management	Per Hour	\$ 275.00	0%	
Network Operating Systems Engineering	Per Hour	\$ 275.00	0%	
Regulatory Compliance Implementation Svs.	Per Hour	\$ 325.00	0%	
Security Assessment and Consulting	Per Task	\$ 275.00	0%	
Server Assessment, Consolidation, Implement.	Per Task	\$ 275.00	0%	
Software Upgrades and Data Migration	Per Hour	\$ 275.00	0%	
Technical Support	Per Hour	\$ 275.00	0%	
Training, Customer Education	Per Hour	\$ 275.00	0%	
Wireless Infrastructure Assessment	Per Day/Sq Ft			
Wireless Network Implementation	Per Day			
Wireless Network Management				
Other Services:				
Wireless Network Survey and Installation services:	List Price	Discount	NCPA Price	SYNNEX SKU
Onsite WLAN survey for up to 50K Square Feet. Survey includes full report containing heat map, pictures and installation recommendations. Any areas over 15' from floor require a lift to be provided by customer. No Union. M-F 8-5	\$ 975.00	20%	\$ 780.00	SOS-WLANSRVY-50K
Onsite WLAN survey for up to 100K Square Feet. Survey includes full report containing heat map, pictures and installation recommendations. Any areas over 15' from floor require a lift to be provided by customer. No Union. M-F 8-5	\$ 1,360.00	20%	\$ 1,088.00	SOS-WLANSRVY-100K
Technician will arrive onsite to install (1) CAT6 cable up to 295', (1) AP up to 12' from floor and configure (1) AP. Technicians will test with customer. Included: CAT6 cable up to 295', jack, faceplate and wire straps. M-F 8-5.	\$ 600.00	20%	\$ 480.00	SOS-ALLINONEWAP-SS
Digital Signage Installation				
Technician on site to install up to a 55" display 50" from floor. Electrical is within 5'. No cabling or media device connection M-F 8-5pm local time.	\$ 425.00	20%	\$ 340.00	SOS-DISPLAY55-SS
Technician on site to install 56" or larger display 50" from floor. Electrical is within 5'. No cabling or media device connection M-F 8-5pm local time.	\$ 500.00	20%	\$ 400.00	SOS-DISPLAY56-SS
Cabling Services				
Installation of (1) CAT6 Plenum cable up to 15' from floor. Technicians will run cable, terminate, label and test. Included: CAT6 cable up to 295', jack, faceplate and wire straps. M-F 8-5	\$ 330.00	20%	\$ 264.00	SOS-CAT6CABLEP-SS
Installation of (1) CAT6 PVC cable up to 15' from floor. Technicians will run cable, terminate, label and test. Included: CAT6 cable up to 295', jack, faceplate and wire straps. M-F 8-5	\$ 295.00	20%	\$ 236.00	SOS-CAT6CABLEPVC-SS

TAB 8 – VALUE ADDED PRODUCTS AND SERVICES

See attached SYNEX Services pdf.

Tab 9 – Required Documents

- ◆ Clean Air and Water Act / Debarment Notice
- ◆ Contractors Requirements
- ◆ Antitrust Certification Statements
- ◆ FEMA Standard Terms and Conditions Addendum for Contracts and Grants
- ◆ Required Clauses for Federal Assistance by FTA
- ◆ State Notice Addendum

Clean Air and Water Act & Debarment Notice

I, the Vendor, am in compliance with all applicable standards, orders or regulations issued pursuant to the Clean Air Act of 1970, as Amended (42 U.S. C. 1857 (h)), Section 508 of the Clean Water Act, as amended (33 U.S.C. 1368), Executive Order 117389 and Environmental Protection Agency Regulation, 40 CFR Part 15 as required under OMB Circular A-102, Attachment O, Paragraph 14 (1) regarding reporting violations to the grantor agency and to the United States Environment Protection Agency Assistant Administrator for the Enforcement.

I hereby further certify that my company has not been debarred, suspended or otherwise ineligible for participation in Federal Assistance programs under Executive Order 12549, "Debarment and Suspension", as described in the Federal Register and Rules and Regulations

Potential Vendor	SYNNEX Corporation
Print Name	Daniel T. Brennan
Address	39 Pelham Ridge Drive
City, State, Zip	Greenville, SC 29615
Authorized signature	
Date	7/18/2019

Contractor Requirements

Contractor Certification Contractor's Employment Eligibility

By entering the contract, Contractor warrants compliance with the Federal Immigration and Nationality Act (FINA), and all other federal and state immigration laws and regulations. The Contractor further warrants that it is in compliance with the various state statutes of the states it is will operate this contract in.

Participating Government Entities including School Districts may request verification of compliance from any Contractor or subcontractor performing work under this Contract. These Entities reserve the right to confirm compliance in accordance with applicable laws.

Should the Participating Entities suspect or find that the Contractor or any of its subcontractors are not in compliance, they may pursue any and all remedies allowed by law, including, but not limited to: suspension of work, termination of the Contract for default, and suspension and/or debarment of the Contractor. All costs necessary to verify compliance are the responsibility of the Contractor.

The offeror complies and maintains compliance with the appropriate statutes which requires compliance with federal immigration laws by State employers, State contractors and State subcontractors in accordance with the E-Verify Employee Eligibility Verification Program.

Contractor shall comply with governing board policy of the NCPA Participating entities in which work is being performed

Fingerprint & Background Checks

If required to provide services on school district property at least five (5) times during a month, contractor shall submit a full set of fingerprints to the school district if requested of each person or employee who may provide such service. Alternately, the school district may fingerprint those persons or employees. An exception to this requirement may be made as authorized in Governing Board policy. The district shall conduct a fingerprint check in accordance with the appropriate state and federal laws of all contractors, subcontractors or vendors and their employees for which fingerprints are submitted to the district. Contractor, subcontractors, vendors and their employees shall not provide services on school district properties until authorized by the District.

The offeror shall comply with fingerprinting requirements in accordance with appropriate statutes in the state in which the work is being performed unless otherwise exempted.

Contractor shall comply with governing board policy in the school district or Participating Entity in which work is being performed

Business Operations in Sudan, Iran

In accordance with A.R.S. 35-391 and A.R.S. 35-393, the Contractor hereby certifies that the contractor does not have scrutinized business operations in Sudan and/or Iran.

Authorized signature



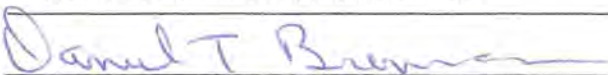
Date

7/18/2019

Antitrust Certification Statements (Tex. Government Code § 2155.005)

I affirm under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law; and
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company name	SYNNEX Corporation
Address	39 Pelham Ridge Drive
City/State/Zip	Greenville, SC 29615
Telephone No.	864-349-4801
Fax No.	510-360-6613
Email address	danielbr@synnex.com
Printed name	Daniel T. Brennan
Position with company	Vice President & Senior Counsel
Authorized signature	

FEMA Standard Terms and Conditions Addendum for Contracts and Grants

If any purchase made under the Master Agreement is funded in whole or in part by Federal Emergency Management Agency ("FEMA") grants, Contractor shall comply with all federal laws and regulations applicable to the receipt of FEMA grants, including, but not limited to the contractual procedures set forth in Title 44 of the Code of Federal Regulations, Part 13 ("44 CFR 13").

In addition, Contractor agrees to the following specific provisions:

- 1) Pursuant to 44 CFR 13.36(i)(1), University is entitled to exercise all administrative, contractual, or other remedies permitted by law to enforce Contractor's compliance with the terms of this Master Agreement, including but not limited to those remedies set forth at 44 CFR 13.43.
- 2) Pursuant to 44 CFR 13.36(i)(2), University may terminate the Master Agreement for cause or convenience in accordance with the procedures set forth in the Master Agreement and those provided by 44 CFR 13.44.
- 3) Pursuant to 44 CFR 13.36(i)(3)-(6)(12), and (13), Contractor shall comply with the following federal laws:
 - a. Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor ("DOL") regulations (41 CFR Ch. 60);
 - b. Copeland "Anti-Kickback" Act (18 U.S.C. 874), as supplemented in DOL regulations (29 CFR Part 3);
 - c. Davis-Bacon Act (40 U.S.C. 276a-276a-7) as supplemented by DOL regulations (29 CFR Part 5);
 - d. Section 103 and 107 of the Contract Work Hours and Safety Standards Act (40 U.S.C. 327-30) as supplemented by DOL regulations (29 CFR Part 5);
 - e. Section 306 of the Clean Air Act (42 U.S.C. 1857(h), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15); and
 - f. Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L.94-163, 89 Stat. 871).
- 4) Pursuant to 44 CFR 13.36(i)(7), Contractor shall comply with FEMA requirements and regulations pertaining to reporting, including but not limited to those set forth at 44 CFR 40 and 41.
- 5) Pursuant to 44 CFR 13.36(i)(8), Contractor agrees to the following provisions regarding patents:
 - a. All rights to inventions and/or discoveries that arise or are developed, in the course of or under this Agreement, shall belong to the participating agency and be disposed of in accordance with the participating agency's policy. The participating agency, at its own discretion, may file for patents in connection with all rights to any such inventions and/or discoveries.
- 6) Pursuant to 44 CFR 13.36(i)(9), Contractor agrees to the following provisions, regarding copyrights:
 - a. If this Agreement results in any copyrightable material or inventions, in accordance with 44 CFR 13.34, FEMA reserves a royalty-free, nonexclusive, and irrevocable license to reproduce, publish or otherwise use, for Federal Government purposes:
 - 1) The copyright in any work developed under a grant or contract; and
 - 2) Any rights of copyright to which a grantee or a contractor purchases ownership with grant support.
- 7) Pursuant to 44 CFR 13.36(i)(10), Contractor shall maintain any books, documents, papers, and records of the Contractor which are directly pertinent to this Master Agreement. At any time during normal business hours and as often as the participating agency deems necessary, Contractor shall permit participating agency, FEMA, the Comptroller General of United States, or any of their duly authorized representatives to inspect and photocopy such records for the purpose of making audit, examination, excerpts, and transcriptions.
- 8) Pursuant to 44 CFR 13.36(i)(11), Contractor shall retain all required records for three years after FEMA or participating agency makes final payments and all other pending matters are closed. In addition, Contractor shall comply with record retention requirements set forth in 44 CFR 13.42.

Required Clauses for Federal Assistance provided by FTA

ACCESS TO RECORDS AND REPORTS

Contractor agrees to:

- a) Maintain all books, records, accounts and reports required under this Contract for a period of not less than three (3) years after the date of termination or expiration of this Contract or any extensions thereof except in the event of litigation or settlement of claims arising from the performance of this Contract, in which case Contractor agrees to maintain same until Public Agency, the FTA Administrator, the Comptroller General, or any of their duly authorized representatives, have disposed of all such litigation, appeals, claims or exceptions related thereto.
- b) Permit any of the foregoing parties to inspect all work, materials, payrolls, and other data and records with regard to the Project, and to audit the books, records, and accounts with regard to the Project and to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed for the purpose of audit and examination.

FTA does not require the inclusion of these requirements of Article 1.01 in subcontracts. Reference 49 CFR 18.39 (i)(11).

CIVIL RIGHTS / TITLE VI REQUIREMENTS

- 1) Non-discrimination. In accordance with Title VI of the Civil Rights Act of 1964, as amended, 42 U.S.C. § 2000d, Section 303 of the Age Discrimination Act of 1975, as amended, 42 U.S.C. § 6102, Section 202 of the Americans with Disabilities Act of 1990, as amended, 42 U.S.C. § 12132, and Federal Transit Law at 49 U.S.C. § 5332, Contractor or subcontractor agrees that it will not discriminate against any employee or applicant for employment because of race, color, creed, national origin, sex, marital status age, or disability. In addition, Contractor agrees to comply with applicable Federal implementing regulations and other implementing requirements FTA may issue.
- 2) Equal Employment Opportunity. The following Equal Employment Opportunity requirements apply to this Contract:
 - a. Race, Color, Creed, National Origin, Sex. In accordance with Title VII of the Civil Rights Act, as amended, 42 U.S.C. § 2000e, and Federal Transit Law at 49 U.S.C. § 5332, the Contractor agrees to comply with all applicable Equal Employment Opportunity requirements of U.S. Dept. of Labor regulations, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor, 41 CFR, Parts 60 et seq., and with any applicable Federal statutes, executive orders, regulations, and Federal policies that may in the future affect construction activities undertaken in the course of this Project. Contractor agrees to take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, creed, national origin, sex, marital status, or age. Such action shall include, but not be limited to, the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation; and selection for training, including apprenticeship. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.
 - b. Age. In accordance with the Age Discrimination in Employment Act (ADEA) of 1967, as amended, 29 U.S.C. Sections 621 through 634, and Equal Employment Opportunity Commission (EEOC) implementing regulations, "Age Discrimination in Employment Act", 29 CFR Part 1625, prohibit employment discrimination by Contractor against individuals on the basis of age, including present and prospective

employees. In addition, Contractor agrees to comply with any implementing requirements FTA may issue.

- c. Disabilities. In accordance with Section 102 of the Americans with Disabilities Act of 1990, as amended (ADA), 42 U.S.C. Sections 12101 *et seq.*, prohibits discrimination against qualified individuals with disabilities in programs, activities, and services, and imposes specific requirements on public and private entities. Contractor agrees that it will comply with the requirements of the Equal Employment Opportunity Commission (EEOC), "Regulations to Implement the Equal Employment Provisions of the Americans with Disabilities Act," 29 CFR, Part 1630, pertaining to employment of persons with disabilities and with their responsibilities under Titles I through V of the ADA in employment, public services, public accommodations, telecommunications, and other provisions.
 - d. Segregated Facilities. Contractor certifies that their company does not and will not maintain or provide for their employees any segregated facilities at any of their establishments, and that they do not and will not permit their employees to perform their services at any location under the Contractor's control where segregated facilities are maintained. As used in this certification the term "segregated facilities" means any waiting rooms, work areas, restrooms and washrooms, restaurants and other eating areas, parking lots, drinking fountains, recreation or entertainment areas, transportation, and housing facilities provided for employees which are segregated by explicit directive or are in fact segregated on the basis of race, color, religion or national origin because of habit, local custom, or otherwise. Contractor agrees that a breach of this certification will be a violation of this Civil Rights clause.
- 3) Solicitations for Subcontracts, Including Procurements of Materials and Equipment. In all solicitations, either by competitive bidding or negotiation, made by Contractor for work to be performed under a subcontract, including procurements of materials or leases of equipment, each potential subcontractor or supplier shall be notified by Contractor of Contractor's obligations under this Contract and the regulations relative to non-discrimination on the grounds of race, color, creed, sex, disability, age or national origin.
 - 4) Sanctions of Non-Compliance. In the event of Contractor's non-compliance with the non-discrimination provisions of this Contract, Public Agency shall impose such Contract sanctions as it or the FTA may determine to be appropriate, including, but not limited to: 1) Withholding of payments to Contractor under the Contract until Contractor complies, and/or; 2) Cancellation, termination or suspension of the Contract, in whole or in part.

Contractor agrees to include the requirements of this clause in each subcontract financed in whole or in part with Federal assistance provided by FTA, modified only if necessary to identify the affected parties.

DISADVANTAGED BUSINESS PARTICIPATION

This Contract is subject to the requirements of Title 49, Code of Federal Regulations, Part 26, "*Participation by Disadvantaged Business Enterprises in Department of Transportation Financial Assistance Programs*", therefore, it is the policy of the Department of Transportation (DOT) to ensure that Disadvantaged Business Enterprises (DBEs), as defined in 49 CFR Part 26, have an equal opportunity to receive and participate in the performance of DOT-assisted contracts.

- 1) Non-Discrimination Assurances. Contractor or subcontractor shall not discriminate on the basis of race, color, national origin, or sex in the performance of this Contract. Contractor shall carry out all applicable requirements of 49 CFR Part 26 in the award and administration of DOT-assisted contracts. Failure by Contractor to carry out these requirements is a material breach of this Contract, which may result in the termination of this Contract or other such remedy as public agency deems appropriate. Each subcontract Contractor signs with a subcontractor must include the assurance in this paragraph. (See 49 CFR 26.13(b)).

- 2) **Prompt Payment.** Contractor is required to pay each subcontractor performing Work under this prime Contract for satisfactory performance of that work no later than thirty (30) days after Contractor's receipt of payment for that Work from public agency. In addition, Contractor is required to return any retainage payments to those subcontractors within thirty (30) days after the subcontractor's work related to this Contract is satisfactorily completed and any liens have been secured. Any delay or postponement of payment from the above time frames may occur only for good cause following written approval of public agency. This clause applies to both DBE and non-DBE subcontractors. Contractor must promptly notify public agency whenever a DBE subcontractor performing Work related to this Contract is terminated or fails to complete its Work, and must make good faith efforts to engage another DBE subcontractor to perform at least the same amount of work. Contractor may not terminate any DBE subcontractor and perform that Work through its own forces, or those of an affiliate, without prior written consent of public agency.
- 3) **DBE Program.** In connection with the performance of this Contract, Contractor will cooperate with public agency in meeting its commitments and goals to ensure that DBEs shall have the maximum practicable opportunity to compete for subcontract work, regardless of whether a contract goal is set for this Contract. Contractor agrees to use good faith efforts to carry out a policy in the award of its subcontracts, agent agreements, and procurement contracts which will, to the fullest extent, utilize DBEs consistent with the efficient performance of the Contract.

ENERGY CONSERVATION REQUIREMENTS

Contractor agrees to comply with mandatory standards and policies relating to energy efficiency which are contained in the State energy conservation plans issued under the Energy Policy and Conservation Act, as amended, 42 U.S.C. Sections 6321 *et seq.* and 41 CFR Part 301-10.

FEDERAL CHANGES

Contractor shall at all times comply with all applicable FTA regulations, policies, procedures and directives, including without limitation those listed directly or by reference in the Contract between public agency and the FTA, as they may be amended or promulgated from time to time during the term of this contract. Contractor's failure to so comply shall constitute a material breach of this Contract.

INCORPORATION OF FEDERAL TRANSIT ADMINISTRATION (FTA) TERMS

The provisions include, in part, certain Standard Terms and Conditions required by the U.S. Department of Transportation (DOT), whether or not expressly set forth in the preceding Contract provisions. All contractual provisions required by the DOT, as set forth in the most current FTA Circular 4220.1F, dated November 1, 2008, are hereby incorporated by reference. Anything to the contrary herein notwithstanding, all FTA mandated terms shall be deemed to control in the event of a conflict with other provisions contained in this Contract. Contractor agrees not to perform any act, fail to perform any act, or refuse to comply with any public agency requests that would cause public agency to be in violation of the FTA terms and conditions.

NO FEDERAL GOVERNMENT OBLIGATIONS TO THIRD PARTIES

Agency and Contractor acknowledge and agree that, absent the Federal Government's express written consent and notwithstanding any concurrence by the Federal Government in or approval of the solicitation or award of the underlying Contract, the Federal Government is not a party to this Contract and shall not be subject to any obligations or liabilities to agency, Contractor, or any other party (whether or not a party to that contract) pertaining to any matter resulting from the underlying Contract.

Contractor agrees to include the above clause in each subcontract financed in whole or in part with federal assistance provided by the FTA. It is further agreed that the clause shall not be modified, except to identify the subcontractor who will be subject to its provisions.

PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS

Contractor acknowledges that the provisions of the Program Fraud Civil Remedies Act of 1986, as amended, 31 U.S.C. §§ 3801 et seq. and U.S. DOT regulations, "Program Fraud Civil Remedies," 49 CFR Part 31, apply to its actions pertaining to this Contract. Upon execution of the underlying Contract, Contractor certifies or affirms the truthfulness and accuracy of any statement it has made, it makes, it may make, or causes to be made, pertaining to the underlying Contract or the FTA assisted project for which this Contract Work is being performed.

In addition to other penalties that may be applicable, Contractor further acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification, the Federal Government reserves the right to impose the penalties of the Program Fraud Civil Remedies Act of 1986 on Contractor to the extent the Federal Government deems appropriate.

Contractor also acknowledges that if it makes, or causes to be made, a false, fictitious, or fraudulent claim, statement, submission, or certification to the Federal Government under a contract connected with a project that is financed in whole or in part with Federal assistance originally awarded by FTA under the authority of 49 U.S.C. § 5307, the Government reserves the right to impose the penalties of 18 U.S.C. § 1001 and 49 U.S.C. § 5307 (n)(1) on the Contractor, to the extent the Federal Government deems appropriate.

Contractor agrees to include the above clauses in each subcontract financed in whole or in part with Federal assistance provided by FTA. It is further agreed that the clauses shall not be modified, except to identify the subcontractor who will be subject to the provisions.

State Notice Addendum

The National Cooperative Purchasing Alliance (NCPA), on behalf of NCPA and its current and potential participants to include all county, city, special district, local government, school district, private K-12 school, higher education institution, state, tribal government, other government agency, healthcare organization, nonprofit organization and all other Public Agencies located nationally in all fifty states, issues this Request for Proposal (RFP) to result in a national contract.

For your reference, the links below include some, but not all, of the entities included in this proposal:

http://www.usa.gov/Agencies/Local_Government/Cities.shtml

<http://nces.ed.gov/globallocator/>

<https://harvester.census.gov/imls/search/index.asp>

<http://nccsweb.urban.org/PubApps/search.php>

<http://www.usa.gov/Government/Tribal-Sites/index.shtml>

<http://www.usa.gov/Agencies/State-and-Territories.shtml>

<http://www.nreca.coop/about-electric-cooperatives/member-directory/>

<https://sos.oregon.gov/blue-book/Pages/state.aspx>

<https://portal.ehawaii.gov/government/>

<https://access.wa.gov/governmentagencies.html>



MEMORANDUM

DATE: Wednesday, April 21, 2021

TO: Mayor and City Councilmembers

FROM: Council Subcommittee 1 (Hansen, Glover and Fox)

CC: Eric J. Holmes, City Manager
Shannon Ripp, Boards and Commissions

RE: Recommendation for Appointment to the Downtown Redevelopment Authority Board

The Downtown Redevelopment Authority Board (DRA) serves as a citizen advisory body and makes recommendations to the City Council. The DRA is responsible for the oversight of Vancouver Hilton Hotel and Convention Center operations, finances and promotion.

Council Subcommittee 1 recently interviewed three candidates for one full-term position on the board, and recommends the appointment of Kathleen Kee; with a term beginning immediately and expiring December 31, 2024.

If there are no objections we would like to make this appointment at the **Monday, May 3, 2021** Council meeting.

Attachments:
Application
Current DRA Roster

VOUCHER APPROVAL

We, the undersigned council members of the City of Vancouver, Clark County, Washington, do hereby certify that the merchandise or services hereinafter specified have been received and that the vouchers listed below are approved for payment in the amount of:

\$ 6,756,753.20 this 3rd day of May 2021.

MAYOR



AUDITING OFFICER

COUNCILMEMBER

COUNCILMEMBER

DATE	INCLUSIVE CHECK NUMBERS	CHECK TOTAL
April 20, 2021 - April 26, 2021	Accounts Payable Checks (see attached)	\$ 3,651,302.25
April 20, 2021 - April 26, 2021	Hansen City Payments (see attached)	\$ 19,291.60
April 20, 2021 - April 26, 2021	Visa Refunds (see attached)	\$ 263.31
April 20, 2021 - April 26, 2021	Payroll Checks (see attached)	\$ 3,085,896.04
TOTAL		\$ 6,756,753.20

INVOICE PAYMENTS REPORT

<u>Payment Category</u>	<u>Payment Type</u>	<u>Check Number</u>	<u>Payment Date</u>	<u>Payment Amount</u>	<u>Payment Payee</u>	<u>Payment Memo (if applicable)</u>
Supplier Payment	Manual Wire	No Reference	4/2/2021	103,418.00	B of A Remit Acct analysis	
Supplier Payment	Manual Wire	No Reference	4/8/2021	125.40	Keybank National Assoc	
Supplier Payment	Manual Wire	No Reference	4/16/2021	27,550.37	Gallagher Bassett Serv	
Supplier Payment	Manual Wire	No Reference	4/16/2021	332,902.71	Kaiser	
Supplier Payment	Manual Wire	No Reference	4/16/2021	78,858.66	Symetra Life Insur Co	
Supplier Payment	Manual Wire	No Reference	4/19/2021	188,886.39	BCBS	
Supplier Payment	Manual Wire	No Reference	4/19/2021	17,666.90	WA Dental Serv	
Supplier Payment	Manual Wire	No Reference	4/20/2021	1,332.00	State of Washington Department of Licensing - Remit-To: DOL - Seattle Remit	
Supplier Payment	Manual Wire	No Reference	4/23/2021	75.00	HRA VEBA Plan	
Supplier Payment	Manual Wire	No Reference	4/23/2021	7,624.47	ICMA 401A	
Supplier Payment	Manual Wire	No Reference	4/23/2021	200,391.76	ICMA Corp	
Supplier Payment	Manual Wire	No Reference	4/23/2021	24,753.68	ING	
Supplier Payment	Manual Wire	No Reference	4/23/2021	560.50	Oregon SDU	
Supplier Payment	Manual Wire	No Reference	4/23/2021	687.00	State of Washington Department of Licensing - Remit-To: DOL - Seattle Remit	
Supplier Payment	Manual Wire	No Reference	4/23/2021	56,640.64	State of Washington Department of Retirement System (PERS)	
Supplier Payment	Manual Wire	No Reference	4/23/2021	987.01	Vancouver Fire Command Officers	
Supplier Payment	Manual Wire	No Reference	4/23/2021	24,194.81	Vancouver Firefighters Union Health & Welfare Trust	
Supplier Payment	Manual Wire	No Reference	4/23/2021	5,757.10	Washington SDU	
Supplier Payment	Manual Wire	No Reference	4/23/2021	19,525.00	Washington State Firefighters	
Supplier Payment	Manual Wire	No Reference	4/23/2021	18,722.46	Western States Health & Welfare Trust	
Expense Payment	Direct Deposit	EFT-00097452	4/22/2021	21.64	Rainy Rau	Employee Reimbursement
Expense Payment	Direct Deposit	EFT-00097453	4/22/2021	268.64	Carrie Niskanen	Employee Reimbursement
Expense Payment	Direct Deposit	EFT-00097454	4/22/2021	75.88	Richard Aragon	Employee Reimbursement
Expense Payment	Direct Deposit	EFT-00097455	4/22/2021	219.12	Ethan Autrey	Employee Reimbursement
Expense Payment	Direct Deposit	EFT-00097456	4/22/2021	225.00	Janetta Menzies	Employee Reimbursement
Supplier Payment	EFT	EFT-00097457	4/22/2021	1,223.75	Rapid Response Bio Clean	
Supplier Payment	EFT	EFT-00097458	4/22/2021	206.68	Praxair Distribution Inc	
Supplier Payment	EFT	EFT-00097459	4/22/2021	1,680.58	RELX Inc.	
Supplier Payment	EFT	EFT-00097460	4/22/2021	15,544.12	Lee Contractors LLC	
Supplier Payment	EFT	EFT-00097461	4/22/2021	612.00	Accenture LLP	
Supplier Payment	EFT	EFT-00097462	4/22/2021	12,907.42	Consolidated Supply Co	
Supplier Payment	EFT	EFT-00097463	4/22/2021	3,248.75	North Side Electric Inc	
Supplier Payment	EFT	EFT-00097464	4/22/2021	12,526.91	Clark and Sons Excavating Inc	
Supplier Payment	EFT	EFT-00097465	4/22/2021	95.00	T2 Systems Inc	
Supplier Payment	EFT	EFT-00097466	4/22/2021	320.00	Rotschy Inc	
Supplier Payment	EFT	EFT-00097467	4/22/2021	14,915.10	MacKay Sposito Inc	
Supplier Payment	EFT	EFT-00097468	4/22/2021	594.22	McKesson Medical Surgical Inc	
Supplier Payment	EFT	EFT-00097469	4/22/2021	2,278.50	George Elevator Service LLC	

INVOICE PAYMENTS REPORT

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Supplier Payment	EFT	EFT-00097470	4/22/2021	1,483.24	State of Washington Consolidated Technology Services	
Supplier Payment	EFT	EFT-00097471	4/22/2021	10.00	Clark County - Remit-To: Clark County - Treasurer Vancouver	
Supplier Payment	EFT	EFT-00097472	4/22/2021	2,851.92	Eagle Newspaper Inc	
Supplier Payment	EFT	EFT-00097473	4/22/2021	6,651.15	Universal Field Services Inc	
Supplier Payment	EFT	EFT-00097474	4/22/2021	3,895.15	Otak Inc	
Supplier Payment	EFT	EFT-00097475	4/22/2021	24,167.56	Metereaders LLC	
Supplier Payment	EFT	EFT-00097476	4/22/2021	7,500.00	Share Inc	
Supplier Payment	EFT	EFT-00097477	4/22/2021	48.94	Miller Mendel Inc	
Supplier Payment	EFT	EFT-00097478	4/22/2021	934,080.72	Operations Management International Inc	
Supplier Payment	EFT	EFT-00099184	4/23/2021	68.12	Legal Shield	
Supplier Payment	EFT	EFT-00099185	4/23/2021	14,030.68	Allegiance Benefit Plan Management Inc	
Supplier Payment	EFT	EFT-00099186	4/23/2021	840.95	Vancouver Command Guild	
Ad Hoc Payment	Check	21654	4/21/2021	449.35	ADK Electric Inc	MPE-296594
Ad Hoc Payment	Check	21655	4/21/2021	82.00	AMARIYANA BERRY	VOUCHER 2008191.030
Ad Hoc Payment	Check	21656	4/21/2021	84.33	Amy Ringsage	Refund - Returned Permit COV05532
Ad Hoc Payment	Check	21657	4/21/2021	149.00	Brown, Mark	Utility Refunds: 0126000158-02 Consolidated refund created from multiple refunds
Ad Hoc Payment	Check	21658	4/21/2021	5,420.00	First Choice Excavating LLC	SCIP Program - Phyllis J Hyder
Ad Hoc Payment	Check	21659	4/21/2021	4,192.83	Gary L and Janet L Johnson	Utility Refunds: 0035034000-04
Ad Hoc Payment	Check	21660	4/21/2021	20.00	James O'Banion / Patricia Boles	Refund - Alarm Billing
Ad Hoc Payment	Check	21661	4/21/2021	64.00	JANE BARMORE	VOUCHER 2008186.030
Ad Hoc Payment	Check	21662	4/21/2021	67.57	Jessica Collins	Utility Refunds: 0011007800-09
Ad Hoc Payment	Check	21663	4/21/2021	129.81	Joso and Ana Vidovic	Utility Refunds: 0112093122-01
Ad Hoc Payment	Check	21664	4/21/2021	48.74	Judith M Hubbard and John A Hubbard	Utility Refunds: 0099049979-06
Ad Hoc Payment	Check	21665	4/21/2021	25.00	Julie Feinauer	Refund - Citation 7202904203
Ad Hoc Payment	Check	21666	4/21/2021	5.43	Karen J Jones	Utility Refunds: 0067014723-00
Ad Hoc Payment	Check	21667	4/21/2021	92.00	KATIE NOVOSSELOV	VOUCHER 2008192.030
Ad Hoc Payment	Check	21668	4/21/2021	111.00	Lamont, Betty	Utility Refunds: 0042055100-00 Consolidated refund created from multiple refunds
Ad Hoc Payment	Check	21669	4/21/2021	400.00	MARIA SAMANIEGO	VOUCHER 2008234.058
Ad Hoc Payment	Check	21670	4/21/2021	32.88	Mary E Bryant	Utility Refunds: 0008021100-11
Ad Hoc Payment	Check	21671	4/21/2021	122.25	Max Crismon	Utility Refunds: 0078000130-04
Ad Hoc Payment	Check	21672	4/21/2021	1,000.00	Michael F Lewis	Utility Refunds: 0500002030-02

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Ad Hoc Payment	Check	21673	4/21/2021	20.00	Northwest Funding Group Inc	Refund - Alarm Billing
Ad Hoc Payment	Check	21674	4/21/2021	243.04	Nunez, Elvis V & Deisy	Utility Refunds: 0034005100-02
Ad Hoc Payment	Check	21675	4/21/2021	53.00	Our Heroes Place LLC	Refund - Inv 77029052 Overpayment
Ad Hoc Payment	Check	21676	4/21/2021	159.20	Pacific Site Works LLC	ROW-298858
Ad Hoc Payment	Check	21677	4/21/2021	40.00	PCS	Acct. #8620/Invoices #99395011 & 99399841
Ad Hoc Payment	Check	21678	4/21/2021	20.04	PCS	Refund - Kellee Dejbakhsh
Ad Hoc Payment	Check	21679	4/21/2021	20.00	PCS	Refund - Umpqua Bank-Fishers Landing
Ad Hoc Payment	Check	21680	4/21/2021	20.00	Signature Nails & Spa Inc	Refund - Alarm Billing
Ad Hoc Payment	Check	21681	4/21/2021	64.00	SUSIE ORTIZ	VOUCHER 2008187.030
Ad Hoc Payment	Check	21682	4/21/2021	25.30	THOMAS RACIOPPO	VOUCHER 2008287.058
Ad Hoc Payment	Check	21683	4/21/2021	59.51	VIP GENERAL CONTRACTING INC	MPE-298786
Ad Hoc Payment	Check	21684	4/21/2021	25.00	Yong / Zhen Wang	Refund - Alarm Billing
Ad Hoc Payment	Check	21685	4/21/2021	4,101.00	Yong Jing He	CMI-282807
Supplier Payment	Check	21686	4/21/2021	7,763.61	Action Technology Systems	
Supplier Payment	Check	21687	4/21/2021	349.67	Advantel Incorporated	
Supplier Payment	Check	21688	4/21/2021	16,974.50	Allegiance Benefit Plan Management Inc	
Supplier Payment	Check	21689	4/21/2021	1,043.17	Anixter Inc	
Supplier Payment	Check	21690	4/21/2021	141.87	Aramark Uniform & Career Apparel LLC - Remit-To: Aramark - Pasadena	
Supplier Payment	Check	21691	4/21/2021	4,290.00	Arborscape Ltd Inc	
Supplier Payment	Check	21692	4/21/2021	18,009.49	Aronson Security Group	
Supplier Payment	Check	21693	4/21/2021	12,337.50	Cascadia Consulting Group Inc	
Supplier Payment	Check	21694	4/21/2021	32,090.31	CECO Inc	
Supplier Payment	Check	21695	4/21/2021	4,995.00	CFM Strategic Communications Inc	
Supplier Payment	Check	21696	4/21/2021	12,044.40	CH2M Hill Engineers Inc	
Supplier Payment	Check	21697	4/21/2021	52,452.20	CH2M Hill Inc	
Supplier Payment	Check	21698	4/21/2021	2,935.38	CH2M Hill Inc - Remit-To: CH2M - Dallas	
Supplier Payment	Check	21699	4/21/2021	53.00	City of Vancouver - Remit-To: COV Main	
Supplier Payment	Check	21700	4/21/2021	14,929.59	Columbia Resource Company	
Supplier Payment	Check	21701	4/21/2021	109.92	Comcast Holdings Corporation - Remit-To: Comcast Business - City of Industry	
Supplier Payment	Check	21702	4/21/2021	114.92	Comcast Holdings Corporation - Remit-To: Comcast Business - City of Industry	
Supplier Payment	Check	21703	4/21/2021	109.92	Comcast Holdings Corporation - Remit-To: Comcast Business - City of Industry	
Supplier Payment	Check	21704	4/21/2021	108.29	Comcast Holdings Corporation - Remit-To: Comcast Business - City of Industry	

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<u>Payment Category</u>	<u>Payment Type</u>	<u>Check Number</u>	<u>Payment Date</u>	<u>Payment Amount</u>	<u>Payment Payee</u>	<u>Payment Memo (if applicable)</u>
Supplier Payment	Check	21705	4/21/2021	13.68	Comcast Holdings Corporation - Remit-To: Comcast Business - City of Industry	
Supplier Payment	Check	21706	4/21/2021	188.29	Comcast Holdings Corporation - Remit-To: Comcast Business - City of Industry	
Supplier Payment	Check	21707	4/21/2021	563.00	Covanta Sustainable Solutions LLC - Remit-To: Covanta - New York	
Supplier Payment	Check	21708	4/21/2021	228.35	CUES Inc - Remit-To: CUES Inc - Cincinnati	
Supplier Payment	Check	21709	4/21/2021	5,947.50	Davidson Benefits Planning	
Supplier Payment	Check	21710	4/21/2021	162.75	Day Management Corp	
Supplier Payment	Check	21711	4/21/2021	149,335.50	Del Sol Inc	
Supplier Payment	Check	21712	4/21/2021	9,538.76	DKS Associates Inc	
Supplier Payment	Check	21713	4/21/2021	275.00	ERF Company Inc	
Supplier Payment	Check	21714	4/21/2021	405.37	Eric Atwell	
Supplier Payment	Check	21715	4/21/2021	23,400.00	Executive Diversity Services	
Supplier Payment	Check	21716	4/21/2021	4,098.25	Ferguson Enterprises - Remit-To: Ferguson - Dallas	
Supplier Payment	Check	21717	4/21/2021	500.00	Foundant Technologies Inc	
Supplier Payment	Check	21718	4/21/2021	564.00	H&H Wood Recyclers	
Supplier Payment	Check	21719	4/21/2021	220,163.65	HCI Industrial & Marine Coatings Inc	
Supplier Payment	Check	21720	4/21/2021	2,981.20	HDR Engineering Inc	
Supplier Payment	Check	21721	4/21/2021	6,100.00	Ilya Motresku	
Supplier Payment	Check	21722	4/21/2021	206,200.00	James Taylor	
Supplier Payment	Check	21723	4/21/2021	194,691.16	Jeffrey Barrar PS	
Supplier Payment	Check	21724	4/21/2021	4,050.54	JLA Public Involvement	
Supplier Payment	Check	21725	4/21/2021	6,660.00	Kearns & West Inc	
Supplier Payment	Check	21726	4/21/2021	4,089.75	Keller Associates Inc	
Supplier Payment	Check	21727	4/21/2021	6,862.56	Kittelson & Associates Inc	
Supplier Payment	Check	21728	4/21/2021	4,833.55	Lakeyland Inc	
Supplier Payment	Check	21729	4/21/2021	298.38	Mark IV Enterprises Inc	
Supplier Payment	Check	21730	4/21/2021	150.00	Marquam Group LTD	
Supplier Payment	Check	21731	4/21/2021	8,828.75	Maul Foster & Alongi Inc	
Supplier Payment	Check	21732	4/21/2021	1,000.00	Message Gears LLC	
Supplier Payment	Check	21733	4/21/2021	1,680.00	Michael Vernon Tom	
Supplier Payment	Check	21734	4/21/2021	6,646.98	Municipal Emergency Services Inc - Remit-To: Municipal Emergency Services - Chicago	
Supplier Payment	Check	21735	4/21/2021	497.00	Murray Smith Inc	
Supplier Payment	Check	21736	4/21/2021	755.15	National Safety Inc	
Supplier Payment	Check	21737	4/21/2021	8,410.74	Neles USA Inc	
Supplier Payment	Check	21738	4/21/2021	1,757.71	North Fork Landscape	
Supplier Payment	Check	21739	4/21/2021	248.00	Northwest Cascade Inc	
Supplier Payment	Check	21740	4/21/2021	8,949.78	Northwest Natural Gas Company - Remit-To: NW Natural - Portland	
Supplier Payment	Check	21741	4/21/2021	6,894.24	Oldcastle Precast Inc	

*Please contact Procurement Services if you would like to review the justification for EMERGENCY procurement.

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Supplier Payment	Check	21742	4/21/2021	1,832.91	One Call Concepts Inc	
Supplier Payment	Check	21743	4/21/2021	8,535.84	Partek Solutions	
Supplier Payment	Check	21744	4/21/2021	60,902.90	PBS Engineering and Environmental Inc	
Supplier Payment	Check	21745	4/21/2021	2,675.00	Pediatric Emergency Standards Inc	
Supplier Payment	Check	21746	4/21/2021	2,125.85	Physio-Control Inc - Remit-To: Stryker Medical	
Supplier Payment	Check	21747	4/21/2021	644.98	Pine Ridge Investment Corp	
Supplier Payment	Check	21748	4/21/2021	311.20	Porter W Yett Company	
Supplier Payment	Check	21749	4/21/2021	763.96	Portland Adventist Medical Center	
Supplier Payment	Check	21750	4/21/2021	55,082.05	PPC Solutions Inc	
Supplier Payment	Check	21751	4/21/2021	771.28	Precor Commercial Fitness	
Supplier Payment	Check	21752	4/21/2021	120.00	Public Safety Testing Inc	
Supplier Payment	Check	21753	4/21/2021	818.06	Quadient, Inc - Remit-To: Neopost USA Inc	
Supplier Payment	Check	21754	4/21/2021	77.00	Quick Caption Inc	
Supplier Payment	Check	21755	4/21/2021	8,550.00	Ralph Anderson and Associates	
Supplier Payment	Check	21756	4/21/2021	517.50	Reinisch Wilson Weier P.C.	
Supplier Payment	Check	21757	4/21/2021	650.05	Rentokil North America Inc	
Supplier Payment	Check	21758	4/21/2021	5,906.02	Retail Lockbox Inc	
Supplier Payment	Check	21759	4/21/2021	500.00	Right Way PRE, LLC	
Supplier Payment	Check	21760	4/21/2021	2,390.00	Salazar Architect Inc	
Supplier Payment	Check	21761	4/21/2021	632.31	Seals Unlimited Inc	
Supplier Payment	Check	21762	4/21/2021	38,799.60	Selectron Technologies	
Supplier Payment	Check	21763	4/21/2021	850.00	SME Solutions LLC	
Supplier Payment	Check	21764	4/21/2021	2,699.57	Software House International SHI - Remit-To: SHI - Dallas	
Supplier Payment	Check	21765	4/21/2021	404.35	Software One Inc	
Supplier Payment	Check	21766	4/21/2021	9,065.34	Stantec Consulting Services Inc - Remit-To: Stantec - Chicago	
Supplier Payment	Check	21767	4/21/2021	731.46	State of Washington Department of Transportation	
Supplier Payment	Check	21768	4/21/2021	3,504.25	State of Washington State Patrol	
Supplier Payment	Check	21769	4/21/2021	106.86	Stericycle Inc	
Supplier Payment	Check	21770	4/21/2021	4,050.00	Test America Laboratories Inc	
Supplier Payment	Check	21771	4/21/2021	894.76	Towing & Recovering Services Inc	
Supplier Payment	Check	21772	4/21/2021	1,328.66	Transunion Risk & Alternative Data Solutions Inc	
Supplier Payment	Check	21773	4/21/2021	1,961.04	Triple J Enterprises	
Supplier Payment	Check	21774	4/21/2021	8,900.00	Trust Established by Frances Keller	
Supplier Payment	Check	21775	4/21/2021	15.45	United Parcel Service	
Supplier Payment	Check	21776	4/21/2021	6,915.93	United States Department of Agriculture - Remit-To: USDA APHIS - St Louis	

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Supplier Payment	Check	21777	4/21/2021	531.41	United States Dosimetry Technology Inc	
Supplier Payment	Check	21778	4/21/2021	600.00	United States Postal Service - Remit-To: United States Postal Service Caples	
Supplier Payment	Check	21779	4/21/2021	68.07	US Bank National Association - Remit-To: Voyager Fleet Systems Inc	
Supplier Payment	Check	21780	4/21/2021	28.00	Vancouver Aire LLC	
Supplier Payment	Check	21781	4/21/2021	18,389.50	Vancouver Watersheds Council	
Supplier Payment	Check	21782	4/21/2021	4,000.00	W&H Pacific Inc.	
Supplier Payment	Check	21783	4/21/2021	1,768.00	Walter E Nelson Company	
Supplier Payment	Check	21784	4/21/2021	6,224.00	Washington State Criminal Justice Training Commission - Remit-To: Criminal Justice Training Commission - Olympia	
Supplier Payment	Check	21785	4/21/2021	78.75	Washington State Fire Fighters Apprenticeship Trust	
Supplier Payment	Check	21786	4/21/2021	2,458.61	Waste Connections of Washington - Remit-To: Waste Connections - Vancouver	
Supplier Payment	Check	21787	4/21/2021	20,000.00	Willis Towers Watson Insurance Services West inc	
Supplier Payment	Check	21788	4/21/2021	10,660.06	Xylem Dewatering Solutions Inc	
Supplier Payment	Check	21789	4/21/2021	12,510.04	YOLO Washington LLC	
Supplier Payment	Check	21790	4/21/2021	2,282.68	Zayo Group Holding Inc - Remit-To: Zayo Group Holding Inc	
Supplier Payment	Check	21791	4/21/2021	100.00	United States Postal Service - Remit-To: United States Postal Service Caples	
Supplier Payment	Check	21792	4/21/2021	10.00	Clark County - Remit-To: Clark County - Treasurer Vancouver	
Supplier Payment	Check	21793	4/23/2021	8,422.54	Aflac	
Supplier Payment	Check	21794	4/23/2021	5,020.63	AFSCME Local #307	
Supplier Payment	Check	21795	4/23/2021	1,633.47	Educational Credit Management Corporation	
Supplier Payment	Check	21796	4/23/2021	22,761.82	IAFF Local #452	
Supplier Payment	Check	21797	4/23/2021	712.50	IAM Local #1374	
Supplier Payment	Check	21798	4/23/2021	8,924.35	Life Insurance Company of North America	
Supplier Payment	Check	21799	4/23/2021	575.00	MFS Service Center Inc	
Supplier Payment	Check	21800	4/23/2021	200.00	OPEIU Local #11	
Supplier Payment	Check	21801	4/23/2021	4,025.38	OPEIU Local #11	
Supplier Payment	Check	21802	4/23/2021	514.05	Teamsters Local #58	
Supplier Payment	Check	21803	4/23/2021	297.50	UA Local #290	
Supplier Payment	Check	21804	4/23/2021	10,912.70	Vancouver Police Officer Guild	

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Supplier Payment	Check	21805	4/23/2021	2,984.40	Western Conference of Teamsters	
Supplier Payment	Check	21806	4/23/2021	1,154.40	Western Metal Industry Pension Plan	
			SUBTOTAL	3,651,302.25		
Hansen			4/26/2021	19,291.60	City Payments	Posted 04-19-21 to 04-25-21
			SUBTOTAL	19,291.60		
Visa			4/26/2021	263.00	Miscellaneous	Parks Class Refunds - Firstenberg Community Center 04-19-21 to 04-25-21
Visa			4/26/2021	0.00	Miscellaneous	Parks Class Refunds - Marshall Community Center 04-19-21 to 04-25-21
Visa			4/26/2021	0.00	Miscellaneous	Parks Class Refunds - Special Events 04-19-21 to 04-25-21
Visa			4/26/2021	0.00	Miscellaneous	Parks Class Refunds - WREC 04-19-21 to 04-25-21
			SUBTOTAL	263.00		
			TOTAL	3,670,856.85		

City of Vancouver
Payroll Council Report
April 20, 2021 - April 26, 2021

Check No.	Date	Explanation	Amount
2968-2982	04/23/21	8 2021 Payroll	\$ 10,815.46
97479-99173	04/23/21	8 2021 Direct Deposits	\$ 3,075,080.58

\$ 3,085,896.04